



Notice of Intent to Award

To: Tasha King / Christopher Morrical (City of Memphis)
From: Bently Green / Chuck Mitchell (Black & Veatch / Overland Construction Inc.)
Date: July 31, 2025
Project: Scott St. Conveyance Construction
Project No.: 422611.71.0431
City Contract: 30361

In conjunction with the City's Consent Decree Sewer Assessment and Rehabilitation Program, bids were received for the above-referenced project at City Hall on Thursday, July 31, 2025. Three construction firms submitted a bid for this project. The results of the bids were as follows:

- | | |
|---------------------------|-----------------------------|
| 1. Acuff Enterprises, Inc | \$7,795,256.00 (Low Bidder) |
| 2. Magnolia Underground | \$9,409,735.00 |
| 3. Argo Construction Corp | \$12,071,967.00 |

Note this firm was pre-qualified and approved to compete for this work.

Acuff Enterprises, Inc proposes a MWBE participation of 15.4%. This project will have a MBE participation of 15.4% and WBE participation of 0%, right at the project goal established for this project of 15%.

Acuff Enterprises, Inc will perform 66.27% of the work.

Subsequent due diligence has been conducted on Acuff Enterprises' bid documents, and their bid has been found to be responsive, in order, and compliant with the project's terms and conditions.

It is therefore our recommendation that this contract be awarded to Acuff Enterprises. If you agree with the Program Team's recommendation, please confirm the City's approval.

The Program Team will start tentative negotiations with Magnolia Underground in the meantime, and upon the City's approval, we will move into formal negotiations to get the contract completed and a Notice to Proceed issued.

Thank you,

Bently C. Green, P.E.
Program Manager