



Notice of Intent to Award

To: Paul Patterson / Bobby Allen (City of Memphis)
From: Bently Green / Mike High (Black & Veatch / Overland Construction Inc.)
Date: June 1, 2017
Project: Mainline Sewer Point Repair Group 4
Project No.: 195747.71.0396
City Contract: 30361

In conjunction with the City's Consent Decree Sewer Assessment and Rehabilitation Program, bids were received for the above-referenced project at City Hall on Thursday, May 25, 2017. Four construction firms submitted bids for this project. The results of the base bids were as follows:

1. Video Industrial Services	\$1,611,431.20 (low bidder)
2. Scott Contractors	\$1,685,000.00
3. Magnolia Underground Construction	\$1,825,000.00
4. W&T Contracting Corporation	\$2,405,138.00

Note that all firms were pre-qualified and approved to compete for this work.

Video Industrial Services proposes a M/WBE participation of 91.6%, exceeding the project goal established for this project of 15%.

Subsequent due diligence has been conducted on Video Industrial Services' bid documents, and their bid has been found to be responsive, in order, and compliant with the projects terms and conditions.

It is therefore our recommendation that this contract be awarded to Video Industrial Services. If you concur with the Program Team's recommendation, please confirm the City's approval.

The Program Team will start tentative negotiations with Video Industrial Services in the meantime, and upon the City's approval, we will move into formal negotiations to get the contract completed and a Notice to Proceed issued.

Thank you,

Bently C. Green, P.E.
Program Manager