



## Notice of Intent to Award

To: Paul Patterson / Bobby Allen (City of Memphis)  
From: Bently Green / Mike High (Black & Veatch / Overland Construction Inc.)  
Date: March 24, 2016  
Project: Mud Island Interceptor and Manhole Rehab  
Project No.: 179821.71.0404  
City Contract: 30361

In conjunction with the City's Consent Decree Sewer Assessment and Rehabilitation Program, bids were received for the above-referenced project at City Hall through Tuesday, March 22, 2016. Two construction firms submitted bids for this project. The results of the bids were as follows:

- |                                 |                             |
|---------------------------------|-----------------------------|
| 1. Insituform Technologies, LLC | \$2,781,845.00 (low bidder) |
| 2. SAK Construction, LLC        | \$3,779,975.00              |

Note that all firms were pre-qualified and approved to compete for this work.

Insituform Technologies proposes a M/WBE participation of 10.6%.

Subsequent due diligence has been conducted on Insituform Technologies' bid documents, and their bid has been found to be responsive, in order, and compliant with the projects terms and conditions.

It is therefore our recommendation that this contract be awarded to Insituform Technologies. If you concur with the Program Team's recommendation, please confirm the City's approval.

The Program Team will start tentative negotiations with Insituform Technologies in the meantime, and upon the City's approval, we will move into formal negotiations to get the contract completed and a Notice to Proceed issued.

Thank you,

Bently C. Green, P.E.  
Program Manager