



## Notice of Intent to Award

To: Scott Morgan / Bobby Allen (City of Memphis)  
From: Bently Green / Joe Collins (Black & Veatch / Overland Construction Inc.)  
Date: April 23, 2019  
Project: Sewer Rehab Group 1 CIPP  
Project No.: 401712.71.0403  
City Contract: 30361

In conjunction with the City's Consent Decree Sewer Assessment and Rehabilitation Program, bids were received for the above-referenced project at City Hall on Thursday, April 18, 2019. Two construction firms submitted bids for this project. The results of the bids were as follows:

- |                                 |                             |
|---------------------------------|-----------------------------|
| 1. Insituform Technologies, LLC | \$7,242,890.00 (low bidder) |
| 2. SAK Construction, LLC        | \$7,828,878.00              |

Note that all firms were pre-qualified and approved to compete for this work.

Insituform Technologies, LLC proposes a M/WBE participation of 38.7%, with all 38.7% going to W&T Contracting Corporation, exceeding the project goal established for this project of 15%.

Insituform Technologies, LLC will perform 39.7% of the work, subcontracting out 38.7% to W&T Contracting Corporation, 5.35% to QLS/Vortex Com., 8.27% to Sunbelt Rentals, LLC, 3.71% to Superior Traffic Control, LLC, and 4.22% to Video Industrial Services, Inc.

Subsequent due diligence has been conducted on Insituform Technologies, LLC's bid documents, and their bid has been found to be responsive, in order, and compliant with the project's terms and conditions.

It is therefore our recommendation that this contract be awarded to Insituform Technologies, LLC. If you concur with the Program Team's recommendation, please confirm the City's approval.

The Program Team will start tentative negotiations with Insituform Technologies, LLC in the meantime, and upon the City's approval, we will move into formal negotiations to get the contract completed and a Notice to Proceed issued.

Thank you,

Bently C. Green, P.E.  
Program Manager