



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**



The following information encompasses Addendum No. 3 for the above referenced RFP. Bidders shall fully consider and acknowledge this Addendum in the preparation and submittal of its formal Proposal. Failure to do so may result in the rejection of the Proposal.

**Section 1 – Additional Bidder Questions**

**Section 2 – Updates to the RFP**

All other conditions and requirements remain unchanged.

---

**Section 1: Additional Bidder Questions**

**Q1:** I am confused by M/WBE section.

**Per Executive Order 11625 and SRF Fair Share Goals:**

**MBE goal**

Construction **2.6%**

Supplies, Services, and Equipment **5.2%**

**WBE goal**

Construction **2.6%**

Supplies, Services, and Equipment **5.2%**

**Per Executive Order 11246:**

**Construction SRF Goals**

Minority Group goals (work hours) **32.3%**

Women goals (work hours) **6.9%**

**SARP10 overall MWBE goal: 30%**

Which is correct?

**SARP10:** Executive Order 11625 and SRF Fair Share Goals refer to the percentage of Work that would be performed by registered M/WBE firms. The lines “Supplies, Services, and Equipment 5.2%” will be removed as this is considered a construction project. Executive Order 11246 pertains to the goal of actual work hours performed by employees that are Women or belong to a Minority Group. Not ownership of the company. Please see the attached clarification to Section 00662.4 Equal Business Opportunity Program.

**Q2:** Will there be an extension to the bid due date of November 12th, 2014?

**SARP10:** No extension to the bid due date is planned at this time.

**Q3:** Will the contractors receive a list of approved sub- subcontractors?

**SARP10:** For reference, please see the attached City of Memphis list of approved EBO contractors. For TDOT DBE contractors, please use the following link:

<http://www.tdot.state.tn.us/dbedirectinternet/Vendor.aspx> – click “TNUCP Listing”, then click “View Report”.



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**



**Q4:** What type and how frequent will barge traffic will be in close proximity to the new outfall pipe?

**SARP10:** Contractor is advised to communicate with USACE to get most accurate information on barge traffic and frequency. However, the City staff at the treatment plant informed SARP10 that there are barges at the adjacent dock facility very frequently.

**Q5:** The General Terms and Conditions section 00662.4 "Equal Business Opportunity Programs" lists M/WBE participation goals of 5.2% up to 50%. What M/WBE goals totals are set for this project?

**SARP10:** See updated section 00662.4 Equal Business Opportunity Program.

**Q6:** The DBE list hyperlink on page 88 of the RFP will not open. Can you provide a PDF copy of this list?

**SARP10:** See answer to Q3 for additional instruction.

**Q7:** Section 00664 "Division of Responsibilities" states the subcontractor is responsible for providing a construction elevator. Please define your request further.

**SARP10:** Please remove this line from Section 00664 Division of Responsibilities, it is not applicable.

**Q8:** Section 00664 "Division of Responsibilities" states the subcontractor is responsible for site security badging systems and materials. Please define what will be required.

**SARP10:** Please remove this line from Section 00664 Division of Responsibilities, it is not applicable.

**Q9:** Will the Bid Bond be submitted to Overland Contracting (OCI) or the City of Memphis?

**SARP10:** Please use the form provided in the RFP, and list the City of Memphis as Owner.

**Q10:** Will deep well dewatering be allowed to discharge directly into the Mississippi River or will it need to be discharged back into the chlorine contact chamber or other effluent spot?

**SARP10:** USACE and/or TDEC will make that determination as part of the permitting process. Therefore, we can't give a definitive answer at this time. However, for the purposes of bidding assume that discharge directly into the river will be allowed. If the contractor finds out this is not the case in the process of acquiring permits, then the Purchaser will consider accommodations.

**Q11:** During periods of time when the weir wall modifications are being constructed and the treated effluent flow has to be bypassed, can this effluent be allowed to be discharged directly into the Mississippi River or will it need to be introduced back into the primary effluent pipe?

**SARP10:** USACE and/or TDEC will make that determination as part of the permitting process. However, for the purposes of bidding, assume the treated effluent can be discharged directly into the river. If the contractor finds out this is not the case in the process of acquiring permits, then the Purchaser will consider accommodations.



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**

**Q12:** Will the Owner/Purchaser be required to insure builder's risk or installation floater coverage on the property during the course of construction?

**SARP10:** OCI will carry the Builders Risk Insurance.

**Q13:** There is mention of 'Riggers Liability' if applicable to the work. Is this applicable to the work being performed under this contract? If so, will OCI carry this coverage?

**SARP10:** This is furnished under the Builders Risk Insurance by OCI.

**Q14:** According to the conceptual plans developed by CDM Smith, the top of the Vortex Structure shown on Sheet C-1 is to be constructed to elevation 227, or greater. At this elevation, the structure will be fully submerged during a 100-year flood event. Is this the intent of the design?

**SARP10:** Yes, it is understood that the vortex structure will be overtopped when the river rises above 227'. The contractor shall include a vent pipe in the design and construction. The vent pipe must be designed to allow flow to continue through the system when the river is at 238' (elevations all relative to conceptual design). At a minimum, the vent pipe must be 8" diameter rigid pipe and made of a material that is appropriate for corrosive wastewater conditions.

**Q15:** Under Section 00370-Commercial Proposal Form, Item 00370.4.2 Bid Requirements, it is asked whether the Bidder has reviewed Appendix B, CEH Modeling Report, and concurs with findings (Yes/No). In view of the Design Build Technical Package Program Clarification Announcement issued by the SARP10 team on 9/6/2014, is this question still valid and required to be answered by the Bidder?

**SARP10:** Please remove this line from Section 00370-Commercial Proposal Form.

**Q16:** In Section 3.3-Vortex Structure and Venting of the Design Build Technical Package, it is stated that the three new vent pipes will be 8-inches in diameter. However, in reviewing Section 4.2 of the CEH Final Report, it states that the size of the three individual vent pipes must be 12-inches in diameter. Please clarify what size vents are to be provided.

**SARP10:** Vents must be at least 8" in diameter. However, if the design engineer of record determines that they must be larger to allow for proper flow and foam collection then the vent sizes may be larger.

**Q17:** In Section 3, Design Concept, of the Design Build Technical Package, Page 3-2, reference is made that the existing secondary outfall piping will become the primary outfall leading to the new vortex structure and the current primary outfall will become the future secondary outfall. However, reading on under this same section it states that the existing piping must be modified to allow discharge at an elevation similar to the existing secondary outfall. This is confusing. On the one hand you are stating that the existing primary outfall will become the future secondary outfall but then saying this existing primary outfall pipe must be 'raised' to an elevation to match the current secondary outfall pipe. Based on the profiles of the outfall pipes provided, this will require the relaying of approximately 120 feet of existing 84-inch outfall piping. Is this your intent? What is to be done to the remaining primary discharge piping and outfall structure?



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**



**SARP10:** A line item entitled “Installation of new secondary outfall” with the unit of LS has been added to the Bid Form.

This line item includes the following work:

Install a new secondary outfall that has the same hydraulic characteristics as existing. The intent is to have the new outfall match the construction of the existing one; being 120' in length, 84" in diameter and discharging at the same elevation. In order to install the new secondary outfall a portion of the existing primary outfall will have to be demolished. Install a new headwall at the end of the new secondary pipe that is similar in design, layout and hydraulic characteristics as the existing (including flow dissipaters).

**Q18:** Relative to the Foam Suppression System referenced in Section 3.4, is it intended that the existing foam suppression pumps/controls/chemical supply tank remain intact at its current location and only be modified to the allow for the extension to the drip line from the current discharge point to the new vortex structure along with the provision of a new potable water line/nozzle discharging at the same point or does the City desire a completely new foam suppression system to be located at the new vortex structure and remove the existing?

**SARP10:** The existing de-foamer feed building and equipment can remain in place. The scope of work does not require the installation of a new building. The Contractor shall install new piping that can feed de-foamer in two locations. The first location is at the existing feed point in the effluent chamber. The second location is at the new vortex structure. In both cases the de-foamer can be fed directly out of the piping into the wastewater without flowing through a nozzle system. The new piping must be buried whenever possible. In cases where the piping must come above grade it must be insulated and/or heat traced to ensure the de-foamer will not freeze. The new nozzle system will only handle potable water only. See below for explanation of new water line to the vortex structure. The contractor shall supply two new chemical feed pumps that can supply adequate amounts of defoamer at both feed locations. So basically the contractor must supply four new piping runs and two new chemical feed pumps that can feed at the same rate as the existing pumps.

**Q19:** If the City desires a new foam suppression system to be located at the vortex structure and considering the desired top elevation of the vortex structure (El 227), what elevation should it be built to? Should it be above the 100-year flood elevation?

**SARP10:** A new de-foamer feed building is not required. The City will continue to use the existing building.

**Q20:** What is the maximum flow rate of the existing foam suppression system? Is this maximum flow rate sufficient to control the anticipated future foaming?

**SARP10:** The new chemical feed pumps need to match the same flow rate as the existing pumps which is 35 – 60 gpd.

**Q21:** Where would the suggested camera be mounted to observe the foaming in the vortex structure? The design concept has the top of the drop structure closed, thus making the mounting of a camera on top of the structure ineffective in viewing the interior of the vortex structure. Also, with the structure at an elevation of 227 it is prone to flooding should the camera be mounted interior to the structure. Can you please clarify how this remote camera system is to be utilized? Where is the local control panel located where the camera is to be connected? Should the camera system be able to remotely pan, tilt and zoom?

**SARP10:** The Purchaser is removing the requirement for the installation of a camera inside the vortex structure.



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**



**Q24:** Does the area around the vortex structure need to be lighted?

**SARP10:** No, additional lighting is not required for the project.

**Q25:** Where is the nearest potable water connection point?

**SARP10:** The contractor shall install a new 2" PVC water line below grade running from the existing chlorine feed building to the new vortex structure. The length of this line should be between 800' to 850'.

**Q26:** If the construction of these improvements do not modify any existing slope geometry and no temporary work such as cofferdams, shoring, etc. are built within an existing slope limit, is it sufficient to demonstrate that our design and construction concept has no impact on the existing slope stability, or do we have to design slope remediation measures if these existing slopes do not meet some design criteria? If so, what design criteria will govern?

**SARP10:** All bidders must include a slope stability analysis in their base bid. The successful contractor will submit the results of the slope stability analysis to the Purchaser along with a cost proposal for related slope stability work. The Purchaser will then decide if the slope stability work should be added into the work. The design used for bidding purposes does not have to consider liquefaction or additional slope stabilization measures other than those required to construct the vortex.

**Q27:** It appears that this may be an open cut installation, is the contractor supposed to design the lateral piping run to any type of liquefaction criteria?

**SARP10:** All bidders must include a slope stability analysis in their base bid. The successful contractor will submit the results of the slope stability analysis to the Purchaser along with a cost proposal for related slope stability work. The Purchaser will then decide if the slope stability work should be added into the work. The design used for bidding purposes does not have to consider liquefaction or additional slope stabilization measures other than those required to construct the vortex.

**Q28:** Is the contractor supposed to design the outfall vortex structure to any type of liquefaction criteria?

**SARP10:** All bidders must include a slope stability analysis in their base bid. The successful contractor will submit the results of the slope stability analysis to the Purchaser along with a cost proposal for related slope stability work. The Purchaser will then decide if the slope stability work should be added into the work. The design used for bidding purposes does not have to consider liquefaction or additional slope stabilization measures other than those required to construct the vortex.

**Q29:** Memphis says IBC Risk Category III, is this the criteria?

**SARP10:** Addendum #2 stated the following:

*Seismic and slope stability should be accounted for in accordance to local (International Building Code "IBC" Standards, Risk Category 3) and State of Tennessee standards for engineering design practice.*

This response is no longer applicable and is to be replaced with the response below:



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**

*The vortex structure shall be designed using IBC 2012 for a non-building structure. The Memphis and Shelby County Office of Construction Code Enforcement has determined that they do not need to review the design for code compliance. The structure does not have to be designed to withstand seismic loadings.*

**Q30:** What is the Davis Bacon Wage Rate for Divers?

**SARP10:** Additional information required - a reply will be provided at a later date via email.

**Additional Clarification:**

An additional geotech report entitled "Subsurface Exploration Report Embankment Stability Evaluation M.C. Stiles Facility Earthen Embankment" for a different project previously conducted at the Stiles WWTP has been posted on the City's website. This information is not from the specific site of the Vortex project and has been provided as a courtesy to the bidders. It is in no way part of the bidding documents. Bidders are responsible for their own testing and interpretation and will not be allowed to base any portion of the Vortex design on reports not specifically conducted for the Vortex Project.



**Request for Proposal**  
**Stiles Vortex and Outfall Pipe Addendum No. 3 to**  
**RFP No. 185332.75.2000 (formally 179821.75.2000)**  
**November 5, 2014**



---

## Section 2: Updates to the RFP

1: Added to 00565 – Safety, Health and Accident Prevention

### **00565.9 Fall Protection**

The OSHA Fall Protection Standard 29 CFR 1926 Subpart M shall be strictly adhered to by the Subcontractor. Fall protection is required for all of Subcontractor's Work operations one hundred percent of the time, whether climbing, traveling, or working. NO WORK OPERATION is exempt from the six (6) foot fall protection requirement.

Prior to starting work operations requiring fall protection, Subcontractor shall submit to Purchaser a fall protection plan. The fall protection plan shall include, but not be limited to, the following:

Name of qualified person in charge of operation.

Description of work operation.

List of fall exposures.

Description of fall protection methods used to eliminate fall exposures.

Training and enforcement methods used to ensure employee compliance with the plan.

Fall protection body harnesses, lanyards, and lifelines shall be used in accordance with OSHA Standard 1926 Subpart 502D, with the following exceptions:

Full body harnesses shall be used in lieu of safety belts.

Only lanyards with shock absorbers and locking type snap hooks shall be used.

At least two lanyards shall be used to provide one hundred percent fall protection when moving around obstructions, connection points, or other similar items.

Fall protection guardrail systems shall comply with OSHA Standard 1926 Subpart 502(b) except manila, plastic, or synthetic rope shall not be used as guardrails.

### **00565.10 Confined Spaces**

All employees entering confined spaces and all attendants for such entries including supervisors shall receive confined space entry training and emergency rescue training at a minimum of once per year.

2: Added to 00370.8 Schedule of Submittals:

|     |     |          |  |      |          |
|-----|-----|----------|--|------|----------|
| C37 | SRF | Bid Bond |  | With | Proposal |
|-----|-----|----------|--|------|----------|

3. Added to Loss Control Manual - See attached Memorandum to Loss Control Manual dated September 15, 2014.

4. Changes to 00662.4 Equal Business Opportunity Program :



**Request for Proposal**  
**Stiles Vortex and Outfall Pipe Addendum No. 3 to**  
**RFP No. 185332.75.2000 (formally 179821.75.2000)**  
**November 5, 2014**



#### **00662.4 Equal Business Opportunity Program**

*This form must be submitted with Bidder's proposal. Failure to execute and submit this documents with Bidder's proposal may cause the proposal to be rejected as non-conforming. In addition, each Sub-Subcontractor must execute the form.*

This Subcontract will be subject to the requirements of the City of Memphis Ordinance #5384 which establishes the Equal Business Opportunity ("EBO") Program. It is up to the Respondent to ensure that all requirements of this ordinance are met. The Ordinance may be accessed on the City's website at [www.memphistn.gov](http://www.memphistn.gov) under "Doing Business". The intent of the EBO Program is to increase the participation of locally owned minority and women owned business enterprises ("M/WBE"). ~~Toward achieving this objective, the M/WBE participation goal for this solicitation is 50%. The percentage of M/WBE participation is defined as the dollar value of subcontracts awarded to certified minority and/or women business enterprises divided by the total proposed base bid amount.~~

**SARP10 overall MWBE goal:**      **30%**  
(City of Memphis EBO Vendors)

Additionally, per SRF compliance requirements and in accordance with federal executive Order 11625 and 12138, the local government must make a good faith effort to include participation from Disadvantage Business enterprises (DBE) in subagreement awards, as identified by the Tennessee Department of Transportation. The DBE fair share goal for this construction project is minimum of **2.6%** s WBE and minimum of **2.6%** MBE. **Please note Subcontractor must meet both percentages independently to satisfy the requirements.**

#### **Per Executive Order 11625 and SRF Fair Share Goals:**

**MBE goal**  
Construction                            **2.6%**  
~~Supplies, Services, and Equipment~~                            **5.2%**  
**WBE goal**  
Construction                            **2.6%**  
~~Supplies, Services, and Equipment~~                            **5.2%**  
(TDOT TNUCP Vendors)

#### **Per Executive Order 11246:**

Minority Group goals (work hours)                    **32.3%**  
Women goals (work hours)                                **6.9%**  
(Hours worked, not % of ownership)

#### **Participation Plan**

The Participation Plan must include: (1) level and dollar amount of participation your firm anticipates to achieve in the performance of contract resulting from this RFP; (2) the type of work to be performed by the M/WBE participation; and (3) the names of the M/WBE and/or DBE firm(s) the Respondent plans to utilize in the performance of the contract resulting from this RFP.

#### **Eligible M/WBE and/or DBE Firms**

To qualify as an M/WBE firm, per the requirements of City of Memphis Ordinance #5384, a firm must be included on the City's list of certified M/WBE firms. All contractors identified as a Disadvantaged Business Enterprise (DBE) must be on the Tennessee Uniform Certification Program (TNUCP) List at the time of the bid opening.

A list of the City's eligible M/WBE firms and DBE firms may be requested from Purchaser as a guide only. If a Bidder desires to utilize an M/WBE or DBE firm not included on the list, it is the Bidder's responsibility to confirm that the desired firm is certified by the City of Memphis. Such confirmation must be obtained from the City's Contract Compliance Office, in writing, before the bid/response due date. Requests for verification must be submitted to the City's Contract Compliance Office listed below:



**Request for Proposal  
Stiles Vortex and Outfall Pipe Addendum No. 3 to  
RFP No. 185332.75.2000 (formally 179821.75.2000)  
November 5, 2014**

Mary Bright, Esq.  
City of Memphis, Contract Compliance Office  
125 North Main Street, Suite 546  
Memphis, TN 38103  
Phone: (901) 576-6210 - Fax: (901) 576-6560  
Email: [mary.bright@memphistn.gov](mailto:mary.bright@memphistn.gov)



## Memorandum to Loss Control Manual

September 15, 2014

SARP 10 Project

Project 179821

To: All subcontractors

In keeping with section 1.10 of the SARP 10 Loss Control Manual (LCM) this memorandum is being sent to all subcontractors. LCM memoranda will be issued to all persons who have received a LCM. The memoranda are to be inserted into and be considered part of the LCM. All changes shall be communicated to subcontractors and subcontractors' crewmen.

The person responsible for the receipt and maintenance of the LCM shall also be responsible for informing his/her firm's crewmen and subcontractors of the contents of the LCM memoranda.

### **Safety Policy Memorandum, # 140915-02, Drug Testing Section 1.2.3**

This memorandum is being issued to address the requirement when drug screening is to be completed. Below identifies the new requirements for drug screening, update being what is highlighted.

All subcontractor employees and lower-tier subcontractors shall submit to drug and alcohol screening tests **no more than 10 working days prior to** reporting at the project jobsite, and 10 percent monthly thereafter, reasonable suspicion, post-accident/incident, and/or near miss incident. Only employees who are certified drug free and alcohol free shall be permitted by the subcontractor to work at the project.

Very Truly Yours,

Mark McKeon

Memorandum 130415-6 continued

ESH&S Manager

Overland Contracting Inc.

|    | B                                | C                     | D                                   | E          | F     | G          | H      | I              | J              | K  | L     | M                     | N                                 | O                           | P   |
|----|----------------------------------|-----------------------|-------------------------------------|------------|-------|------------|--------|----------------|----------------|--|-------|-----------------------|-----------------------------------|-----------------------------|---|
| 1  | Company Name                     | Contact               | Street                              | City       | State | Zip        | County | Phone          | Fax            | Industry Type  | Class | Ethnicity & Gender    | Email                             | WEB                         | Product/Service Offerings   |
| 2  | 3B'S COMPANY LLC D/B/A 1 SOURCE  | Laurita Jackson       | 2717 Huntley Drive                  | Memphis    | TN    | 38132      | Shelby | (901) 521-1612 | (901) 888-4455 | CLEANING/JANITORIAL SUPPLIES/SERVICES                    | MBE   | Black American Female | ljackson@call1source.com          | www.memichemical.com        | Memphis Chemical is a full-service distributor of janitorial supplies, cleaning equipment, towels, tissues, office supplies and related products.               |
| 3  | 4 Success Realty, LLC            | Cassandra Bell-Warren | 5501 Winchester Rd., #6             | Memphis    | TN    | 38115      | Shelby | (901) 683-8229 | (901) 432-5444 | ESTATE/BROKERAGE/SERVICE AND RESIDENTIAL/COMMERCIAL/PROP | MBE   | Black American Female | cassandra@4successrealty.net      | www.4successrealty.net      | Real Estate Sales, Property Management, Real Estate Brokerage   |
| 4  | A & B CONSTRUCTION CO., INC.     | Brandy Bonner         | 5091 Wilfong Road Agen              | Memphis    | TN    | 38134-5642 | Shelby | (901) 383-7360 | (901) 383-7365 | GENERAL CONSTRUCTION                                     | WBE   | White American Female | brandy@aandbconstructionco.com    | www.aandbconstructionco.com | General contractor for interior/exterior remodels and new construction for commercial and industrial facilities. Installer of banking equipment and sales.      |
| 5  | A & H Contractors, Inc.          | Cynthia Williams      | 5118 Park Ave., Suite 315           | Memphis    | TN    | 38117      | Shelby | (901) 684-0160 | (901) 684-0173 | GENERAL CONSTRUCTION                                     | MBE   | Black American Male   | cynthia@aandhcontractors.com      | www.aandhcontractors.com    | Environmental, Foundation, Structure, Bldg. Exterior General, Institutional Heavy & Civil Eng. Construction etc.  |
| 6  | A & I TRAVEL SERVICE, INC.       | Rebecca M. Tomaszczuk | 5124 Poplar Ave Suite 101           | Memphis    | TN    | 38117      | Shelby | (901) 291-1400 | (901) 291-1458 | PROFESSIONAL SERVICES                                    | WBE   | White American Female | rebecca@aitvl.com                 | www.aitvl.com               | Corporate travel management company   |
| 7  | A-1 ELECTRICAL CONTRACTORS, INC. | Willie J. Frazier     | 23227 Lovitt Dr.                    | Memphis    | TN    | 38119      | Shelby | (901) 301-4324 | (901) 405-0377 | ELECTRICAL SERVICES/SUPPLY                               | MBE   | Black American Male   | will.electrical@gmail.com         | www.absolutelyunique.com    | Installing and servicing electrical wiring and equipment 600 volts or less. Markets served: Residential, Commercial and Industrial.                             |
| 8  | ABC CHARTERS, LLC                | Regina Morris         | 7751 Antiqua Cove                   | Memphis    | TN    | 38119      | Shelby | (901) 737-4376 | (901) 737-4376 | TRANSPORTATION   | MBE   | Black American Female | ACCTctrans@aol.com                | www.absolutelyunique.com    | Transportation: (School Bus Service) Charter Services.  |
| 9  | ABSOLUTELY UNIQUE                | Janel Shields         | P.O. Box 17888                      | Memphis    | TN    | 38188      | Shelby | (901) 685-6575 | (901) 683-2063 | PROMOTIONAL PRODUCTS                                     | WBE   | White American Female | absunique@aol.com                 | www.absolutelyunique.com    | Promotional product distributor   |
| 10 | ACCESS BUILDERS                  | Derik Forrest         | 1927 Vanderhorn Dr.                 | Memphis    | TN    | 38134      | Shelby | (901) 340-9394 | (901) 340-9394 | ELECTRICAL SERVICES/SUPPLY                               | MBE   | Black American Male   | forrestaccessco@aol.com           | www.absolutelyunique.com    | Electrical Contractor. Installation of Comm. Electrical Systems. Building Contractor Small Commercial. Secondary Building, Metal, Wood and Concrete Structures. |
| 11 | Acclarity, Inc.                  | Elizabeth Young       | 7654 Apple Valley                   | Germantown | TN    | 38138      | Shelby | (901) 601-6821 | (901) 601-6821 | GENERAL CONSULTANTS                                      | WBE   | White American Female | eyoung@claritycommunications.com  | www.acclarity.com           | Marketing consulting: Research, strategy digital, social media & P.R., media direct mail, analytics; Grants consulting and development, Digital applications.   |
| 12 | ACOT Associates Group, LLC.      | Solomon Akinduro      | 5796 Shelby Oaks Drive, Suite 16-A  | Memphis    | TN    | 38134      | Shelby | (901) 266-1053 | (901) 373-8222 | ENGINEERS  | MBE   | Black American Male   | dsal@cotassociates.com            | www.acotassociates.com      | Janitorial supplies & equipment, maintenance supplies & equipment, safety supplies, paper products, industrial & ground supplies, food service supplies, etc.   |
| 13 | ACTION CHEMICAL, INC.            | Sherry Crowe          | P.O. Box 22997                      | Memphis    | TN    | 38122      | Shelby | (901) 522-8783 | (901) 452-1366 | CLEANING/JANITORIAL SUPPLIES/SERVICES                    | WBE   | White American Female | sherry.crowe@actionchemical.com   | www.actionchemical.com      | Construction Management, cost estimating, construction inspection, engineering design, building inspection and disaster infrastructure assessments.             |
| 14 | ADONAI CLEANING SERVICE          | Calvin D. Rias        | 552 E. Mallory Ave.                 | Memphis    | TN    | 38106      | Shelby | (901) 406-2177 | (901) 406-2177 | CLEANING/JANITORIAL SUPPLIES/SERVICES                    | MBE   | Black American Male   | affinitylawns@att.net             | www.affinitylawns.com       | Commercial lawn maintenance.  |
| 15 | AFFINITY LAWNSCAPE, LLC          | Alison Price          | 13246 Bend Road                     | Coldwater  | MS    | 38618      | DeSoto | (662) 562-0052 | (662) 562-0052 | LANDSCAPING/LAWN SERVICES                                | WBE   | White American Female | affinitylawns@att.net             | www.affinitylawns.com       | Commercial lawn maintenance.  |
| 16 | AFRAM CORPORATION                | Duyle Solomon         | 5796 Shelby Oaks Drive, Suite 16-A  | Memphis    | TN    | 38134      | Shelby | (901) 266-1653 | (901) 373-8222 | ENGINEERS  | MBE   | Black American Male   | dsa@afrcorp.com                   | www.afrcorp.com             | Construction Management, Material Testing, Civil, Structural, Mechanical, Electrical Engineering, Construction Inspection, QA/QC Lab                            |
| 17 | AHA MECHANICAL CONTRACTORS, LLC  | Donna Burlon #5       | 2093 Thomas Road                    | Memphis    | TN    | 38134      | Shelby | (901) 383-2900 | (901) 383-2927 | HVAC   | WBE   | White American Female | donna@ahamechanical.com           | ahamechanical.com           | Commercial, Industrial & Residential heating, gas air conditioning and plumbing; General Carpentry, remodels.   |
| 18 | AIRFIELD ETC, INC.               | Stephanie Poole       | 3629 Prescott Rd.                   | Memphis    | TN    | 38118      | Shelby | (901) 795-9210 | (901) 854-5519 | ELECTRICAL SERVICES/SUPPLY                               | WBE   | White American Female | stephanie@airfield.comcastbiz.net | www.airfieldetc.com         | Electrical Contractor Airfield & High Mast Lighting, 0-25 KV Services   |
| 19 | ALL STAR LIMO, INC.              | OSCAR SMITH           | #420 201 CENTER ST. STE CULLERVILLE | TN         |       | 38017-     | SHELBY | (901) 854-4488 | (901) 854-5954 | TRANSPORTATION   | MBE   | Black American Male   | limosine Service                  | www.allstarlimo.com         | Limosine Service  |

| B  | C                         | D                                   | E          | F     | G      | H      | I              | J              | K                                     | L     | M                      | N                            | O  | P  |
|--|---------------------------|-------------------------------------|------------|-------|--------|--------|----------------|----------------|---------------------------------------|-------|------------------------|------------------------------|--|--|
| Company Name                                   | Contact                   | Street                              | City       | State | Zip    | County | Phone          | Fax            | Industry Type                         | Class | Ethnicity & Gender     | Email                        | WEB  | Product/Service Offerings  |
| 1 ALL-RITE PLUMBING PARTS INC.                 | Christine Young           | 5070 Summer Ave                     | Memphis    | TN    | 38122  | Shelby | (901) 683-8336 | (901) 683-8331 | PLUMBING SERVICES/SUPPLY              | WBE   | White American Female  | christinelyoung@aol.com      | www.allriteplumbingparts.com   | Wholesale plumbing parts, fixtures and supplies.   |
| 20 ALLWORLD PROJECT MANAGEMENT, LLC AMBASSADOR | Michael A. Hooks, Jr.     | 266 South Front St., Ste. 219       | Memphis    | TN    | 38103  | Shelby | (901) 881-2985 |                | PROFESSIONAL SERVICES                 | NBE   | Black American Male    | mahir@allworldmail.com       | Project Management & Construction Administration.  |  |
| 21 ALLWORLD PROJECT MANAGEMENT AGENCY, INC.    | Thomas Bolling            | 8111 Walnut Run Ste 101             | Cordova    | TN    | 38018  | Shelby | (901) 309-2522 | (901) 733-7261 | SECURITY SERVICES                     | NBE   | Black American Male    | AWPA_1@bellsouth.net         | Armed/Unarmed Security Officers, Property Vehicle Patrols, Cash Logistics, Security/Law Enforcement Training.                                      |  |
| 22 AMERICAN MANPOWER SERVICES (AMPS)           | Angie Sloan               | 3158 Bellbrook Drive                | Memphis    | TN    | 38116  | Shelby | (901) 396-5398 | (901) 977-9777 | STAFFING/ADMINISTRATION               | SBE   | Asian Indian Male      | odessa@amps-electricians.com | We provide staffing solutions to major firms.  |  |
| 23 A-One Staffing, LLC                         | Sterlyn Howell            | 36339 New Getwell Road, Suite 1     | Memphis    | TN    | 38118  | Shelby | (901) 367-5757 | (901) 367-7593 | STAFFING/ADMINISTRATION               | NBE   | Black American Female  | astaffing2@yahoo.com         | A-One Staffing provides temp and temp-to-hire, light industrial, logistics and clerical staffing.  |  |
| 24 APG OFFICE FURNISHINGS                      | Connie Goins              | 5881 East Shelby Drive              | Memphis    | TN    | 38141  | Shelby | (901) 363-9020 | (513) 46-2662  | FURNITURE SALES/INSTALLATION          | WBE   | White American Female  | cgoins@apgoft.com            | APG Office Furniture Manufacturers.  |  |
| 25 APS - Facilities Maintenance                | Melissa Myrick            | 3220 E. Shelby Drive                | Memphis    | TN    | 38118  | Shelby | (901) 797-8988 | (901) 797-9881 | GENERAL CONSTRUCTION                  | NBE   | Black American Male    | melissamyrick@apsmemphis.com | APS-Facilities provides window washing, facilities support services, pest & termite control, carpet and upholstery cleaning services; construction |  |
| 26 Arthur's Office & School Supplies           | Arthur Galles             | P.O. Box 300424                     | Memphis    | TN    | 38130- | Shelby | (901) 789-6126 | (877) 405-5145 | PRODUCTS                              | NBE   | Black American Male    | aoss243@yahoo.com            | www.apgsf.com  |  |
| 27 ARTISAN CONSTRUCTORS, LLC                   | Satoria Salton            | 1331 Union Ave., #736               | Memphis    | TN    | 38104  | Shelby | (901) 274-5155 | (901) 274-5145 | GENERAL CONSTRUCTION                  | NBE   | Black American Female  | admin@artisanconst.com       | Commercial construction, painting, drywall, concrete, doors and hardware   |  |
| 28 ARUN WAGH, INC.                             | Arun Wagh                 | 3154 Devonshire Way                 | Germantown | TN    | 38139  | Shelby | (901) 755-3230 | (901) 755-5222 | ENGINEERS                             | NBE   | Asian Indian Male      | arunw@comcast.net            | Geotechnical and environmental engineering   |  |
| 29 ASHAUN, LLC                                 | Anthony Tate              | 5100 Poplar Ave., Suite 726         | Memphis    | TN    | 38137  | Shelby | (901) 312-7025 | (901) 312-7039 | IT SERVICES                           | NBE   | Black American Male    | atake@ashaun.com             | Call Center, Help Desk Solutions 1-11-111  |  |
| 30 AZTEC CONSULTANTS, INC.                     | Shelby J. Wilhelm         | 5561 Republic Drive                 | Memphis    | TN    | 38118  | Shelby | (901) 332-8888 | (901) 795-3263 | TELECOMMUNICATIONS EQUIPMENT/SERVICES | WBE   | White American Female  | swilhem@audiocominc.com      | Install Communication Systems and Sound Systems. Intercom Systems - Audio - Visual.  |  |
| 31 IMPROVEMENT/CONST RUCTION, INC.             | Erick Avant               | 2820 Westmeade                      | Memphis    | TN    | 38118  | Shelby | (901) 603-5083 | (901) 795-7020 | PAINTING SERVICES                     | NBE   | Black American Male    | avantimprovement.net         | Painting, Sheetrock repair.  |  |
| 32 AVPOL INTERNATIONAL, LLC                    | Sandra Walls              | 1320 Peabody Avenue                 | Memphis    | TN    | 38104- | 3500   | (901) 278-0203 | (901) 278-0255 | PETROLEUM PRODUCTS                    | NBE   | Black American Female  | swalls@airllc.com            | Supply chain management, third party logistics, warehousing, distribution, quality systems.  |  |
| 33 AZTEC MASONRY INC.                          | Meichor Olguin, Jr.       | 3675 New Getwell Rd, Suite 9        | Memphis    | TN    | 38118  | Shelby | (901) 366-1516 | (901) 366-1517 | GENERAL CONSTRUCTION                  | NBE   | Hispanic American Male | me@aztecconcreteinc.com      | Commercial Masonry Contractors, Lay Brick, Block & Stone.  |  |
| 34 B & W ELECTRO                               | Walter Nichols            | 3686 S. Mendenhall Rd.              | Memphis    | TN    | 38115- | 4801   | (901) 375-0501 | (901) 375-9707 | PROFESSIONAL SERVICES                 | NBE   | Black American Male    | bawdselectro@bellsouth.net   | Test equipment repair and calibration  |  |
| 35 BACK TO WORK STAFFING                       | Corra Boren Andra Ibrahim | 3980 Winchester Road Rd. Ext Site 1 | Memphis    | TN    | 38118  | Shelby | (901) 366-1544 | (901) 797-8428 | ROOFING                               | WBE   | White American Female  | info@bfourplied.com          | We install commercial and built up roofs.  |  |
| 36 B FOUR PLIED, INC.                          | Nancy Whitaker            | 367 Meadow Trail Cove               | Memphis    | TN    | 38018  | Shelby | (901) 566-2593 | (901) 737-2599 | STAFFING/ADMINISTRATION               | NBE   | Black American Male    | andra.watson@yahoo.com       | To provide clients with temporary or direct to hire employees via their hiring needs.  |  |
| 37 BANQUET STAFFING                            | Annie Ruth Rice           | 3789 Sewanee Rd.                    | Memphis    | TN    | 38109  | Shelby | (901) 785-7409 | (901) 737-1873 | AUTO BODY REPAIR                      | NBE   | Black American Female  | arieice01@comcast.net        | www.bassantineboats.com  |  |
| 38 Bass Annie, Inc.                            |                           |                                     |            |       |        |        |                |                |                                       |       |                        |                              |  | Custom auto paint and body refinishing, boat repair, fiberglass gelcoating, boat trailer & jet ski repairs, aluminum boat welding, metal flaking and removal of scars and scratches. |

|    | B<br>Company Name                       | C<br>Contact             | D<br>Street                                 | E<br>City  | F<br>State | G<br>Zip   | H<br>County | I<br>Phone     | J<br>Fax       | K<br>Industry Type                   | L<br>Class | M<br>Ethnicity & Gender | N<br>Email                     | O<br>WEB   | P<br>Product/Service Offerings   |
|----|---|--------------------------|---|------------|------------|------------|-------------|----------------|----------------|--------------------------------------|------------|-------------------------|--------------------------------|--|--|
| 1  | BEAN & PRINCE<br>40 CONTRACTORS, INC.   | Lee A. Bean              | 1996 Danielson Pl                           | Memphis    | TN         | 38114      | Shelby      | (901) 774-5337 | (901) 774-5479 | LANDSCAPING/LAWN SERVICES            | MBE        | Black American Male     | president@beanandprince.com    | <a href="http://www.bananandprince.com">www.bananandprince.com</a>   | ROW Mowing (e.g., highway, lawn, road strip) landscape, lawncare, and grounds maintenance services (e.g., fertilizing, mowing, seeding) tree services including trimming/utility line clearance), tree removal, sod laying/replacement, stump grinding, sprayi |
| 41 | BEHIND THE SCENES                       | Dusky Norsworthy         | 7850 Stage Hills, #103                      | Bartlett   | TN         | 38133      | Shelby      | (901) 624-7047 | (901) 383-4191 | PROFESSIONAL SERVICES                | WBE        | White American Female   | dusky@btsmemphis.com           | <a href="http://www.eventplanningfulfillmentaudiovideo.com">Event Planning, Fulfillment Audio/Video Productions,</a> | We provide a vast array of security. Armed, unarmed, vehicle patrol security. Security training & certification.   |
| 42 | Black Lion Security, LLC                | Dexter Smith             | 3865 Viscount Ave Ste 2                     | Memphis    | TN         | 38118      | Shelby      | (901) 794-0046 | (901) 794-0049 | SECURITY SERVICES                    | MBE        | Black American Male     | leann@blacklionsecurity.com    | <a href="http://www.blacklionsecurity.com">www.blacklionsecurity.com</a>   |  |
| 43 | Blue Line Investigations, Inc.          | Kris Clinton             | 6025 Stage Rd. 42-146                       | Bartlett   | TN         | 38134      | Shelby      | (901) 266-7100 | (901) 266-7121 | DRUG TESTING/EMPLOYMENT VERIFICATION | WBE        | White American Female   | kris@blueelinevestigations.net | <a href="http://www.bluelineinvestigations.net">www.bluelineinvestigations.net</a>                                   | pre-employment background checks   |
| 44 | BLUE STREAK LOGISTICS, LLC              | Deborah Rivalto          | P O Box 381226                              | Germantown | TN         | 38183-1226 | Shelby      | (901) 398-5983 | (901) 398-5977 | TRANSPORTATION                       | WBE        | White American Female   | debbie@bluestreaklog.com       | <a href="http://www.bluestreaklog.com">www.bluestreaklog.com</a>   | Regional T/L Carrier with 48 State Authority. Sightseeing Tours - Bus Tours, Ground Transportation, Airport Shuttle Metro Memphis Area.  |
| 45 | BLUES CITY TOURS OF MEMPHIS, INC.       | Melvin Bleddoe           | 325 Union Avenue                            | Memphis    | TN         | 38103      | Shelby      | (901) 522-9229 | (901) 522-8492 | TRANSPORTATION                       | MBE        | Black American Male     | M.Bleddoe@bluescitytours.com   | <a href="http://www.bluescitytours.com">www.bluescitytours.com</a>   |  |
| 46 | IMPROVEMENT AND CONSTRUCTION CO., LLC   | John Winder              | 6529 Imperial Oak Cove                      | Memphis    | TN         | 38115      | Shelby      | (901) 502-7211 | (901) 502-9130 | GENERAL CONSTRUCTION                 | MBE        | Black American Male     | jaw54@att.net                  | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | General contractor- residential, commercial and industrial. Construction Management Service.   |
| 47 | BOUNDS & GILLESPIE ARCHITECTS, PLLC     | Danny G. Bounds          | 7975 Stage Hills Blvd, Suite 4              | Memphis    | TN         | 38133      | Shelby      | (901) 377-6603 | (901) 377-5765 | ARCHITECTS                           | MBE        | Black American Male     | bounds@bigarchitects.com       | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | Architectural Design Services  |
| 48 | BRACY'S LAWN SERVICE                    | Kenneth Bracy            | 3384 Cricket Glen Cove                      | Bartlett   | TN         | 38134      | Shelby      | (901) 379-3943 | (901) 382-1851 | LANDSCAPING/LAWN SERVICES            | MBE        | Black American Male     | ibracy59@yahoo.com             | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | Lawn Care / Maintenance - Cutting, edging, trimming and planting.  |
| 49 | BRANDON CONSTRUCTION                    | Woodard-Mason B          | 3254 S. Third, Suite 100-B                  | Memphis    | TN         | 38109      | Shelby      | (901) 229-8311 | (901) 229-3617 | GENERAL CONSTRUCTION                 | MBE        | Black American Female   | brandonconstruction@ymail.com  | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | Primary line of business is construction, including rehabilitation and commercial construction.  |
| 50 | BRICKS, INCORPORATED                    | Ernest Owens             | 2302 Dwight Road                            | Memphis    | TN         | 38114      | Shelby      | (901) 743-0990 | (901) 744-9555 | GENERAL CONSTRUCTION                 | MBE        | Black American Male     | buckowens@bricks-incorp.com    | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | General construction & masonry   |
| 51 | BRIGHTER DAYS AND NITES, LLC            | Dorothy Sinclair         | 2129 Troyer Avenue, Building 249, Ste 100-B | Memphis    | TN         | 38114      | Shelby      | (901) 775-1915 | (901) 775-1905 | ELECTRICAL SERVICES/SUPPLY           | MBE        | Black American Female   | dsinclair@bdnlc.com            | <a href="http://www.bingarchitects.com">www.bingarchitects.com</a>   | Wholesale, commercial, and industrial lighting distributor, specializing in energy efficient products.   |
| 52 | BROOKS UNLIMITED                        | Noble McLeod Brooks, CPS | 1278 Davidson Drive                         | Memphis    | TN         | 38116      | Shelby      | (901) 346-2956 | (901) 345-8389 | PROFESSIONAL SERVICES                | MBE        | Black American Female   | lmbrooks@bunlimit.com          | <a href="http://www.bunlimit.com">www.bunlimit.com</a>   | Virtual Office offering services in the areas of general, desktop publishing and bookkeeping.  |
| 53 | BUSINESS FORMS & SYSTEMS, INC           | Barbara Ferrari          | 5275 Mandenhall Park Place                  | Memphis    | TN         | 38115      | Shelby      | (901) 362-5300 | (901) 362-5233 | PRODUCTS                             | WBE        | White American Female   | barbara@bfsforms.com           | <a href="http://www.bfsforms.com">www.bfsforms.com</a>   | General Description: Distributor of business forms and printing. We are a business forms distributor and can provide: all types of printed business forms continuous, laser, snapout, booklet, padded). Mailers, envelopes, bank                               |
| 54 | C-1, INC.                               | Gerald Neely             | P.O. Box 34277                              | Memphis    | TN         | 38184-0277 | Shelby      | (901) 377-2696 | (901) 377-3917 | GENERAL CONSTRUCTION                 | MBE        | Black American Male     | gneely3@yahoo.com              | <a href="http://www.c-1inc.com">www.c-1inc.com</a>   | New construction, insurance/disaster restoration, renovation & major rehab, property management, General Contractor.   |
| 55 | CAMBRIDGE CONSTRUCTION MANAGEMENT, INC. | Eddie Moore              | 22 N. Front Street, Suite 755               | Memphis    | TN         | 38103      | Shelby      | (901) 522-9166 | (901) 522-9168 | GENERAL CONSTRUCTION                 | MBE        | Black American Male     | immomore0470@comcast.net       | <a href="http://www.bananaandprince.com">www.bananaandprince.com</a>   | Construction Management, Project Management, Consulting.   |

| B  | C                      | D                                | E          | F     | G            | H      | I              | J              | K                                     | L     | M                     | N                               | O  | P  |
|--|------------------------|----------------------------------|------------|-------|--------------|--------|----------------|----------------|---------------------------------------|-------|-----------------------|---------------------------------|--|--|
| Company Name   | Contact                | Street                           | City       | State | Zip          | County | Phone          | Fax            | Industry Type                         | Class | Ethnicity & Gender    | Email                           | WEB  | Product/Service Offerings  |
| Campbell & Ford Construction, Inc.                       | Andre Ford             | 3047 Greenlodge Lane             | Memphis    | TN    | 38119 Shelby |        | (901) 331-6835 | (901) 207-8682 | GENERAL CONSTRUCTION                  | MBE   | Black American Male   | andre.ford@msn.com              |  | Site construction. Includes concrete, site demolition, erosion control, earthwork and storm drainage. Landscaping, irrigation, interior demolition   |
| CARROLL'S ROOFING & CONSTRUCTION, LLC                    | Derrick Carroll        | 6833 Summer Avenue               | Bartlett   | TN    | 38134 Shelby |        | (901) 372-1675 | (901) 373-9359 | ROOFING                               | MBE   | Black American Male   | derrickcarroll@bellsouth.net    |  | Carroll's Roofing & Construction, LLC provides commercial, residential & industrial roofing services.  |
| Cavil & Associates                                       | Kendrick Cavil         | 111 S. Highland, Ste 334         | Memphis    | TN    | 38111 Shelby |        | (901) 581-0053 |                | SECURITY SERVICES                     | MBE   | Black American Female | kencavil@aol.com                |  | Armed and unarmed security. Roving vehicle patrol service.   |
| CDA, INC.  | Clifton Dates Jr.      | 1 North Third Street             | Memphis    | TN    | 38103 Shelby |        | (901) 526-5313 | (901) 526-4797 | SECURITY SERVICES                     | MBE   | Black American Male   | ddates75@gmail.com              | <a href="http://www.cdaglobal.com">www.cdaglobal.com</a>                                 | CDA provides professional armed, unarmed security services, dispatchers & couriers   |
| CEI Resources CENTER FOR ORTHOTICS AND PROSTHETICS, INC. | Kariton Govan          | 7966 Shire Oaks Cove             | Memphis    | TN    | 38125 Shelby |        | (901) 233-1243 |                | INDUSTRIAL EQUIPMENT/SUPPLIES         | MBE   | Black American Male   | Kariton@cciresources.com        |  | Wholesale Various Commercial equipment and miscellaneous supplies  |
| CHARLES E. CARPENTER, A PROFESSIONAL CORPORATION         | Charles Carpenter      | 6655 Quince Rd., Ste. 124        | Memphis    | TN    | 38119 Shelby |        | (901) 757-5461 | (901) 757-0909 | MEDICAL SUPPLIES/SERVICES             | MBE   | Black American Male   | jsteeler@thecenterforandcp.com  |  | Orthotics and prosthetic devices.  |
| CHARLES H. HILL CONTRACTORS, INC.                        | Marcel Hill            | 386 Beale Street                 | Memphis    | TN    | 38103 Shelby |        | (901) 523-7788 | (901) 523-2849 | PROFESSIONAL SERVICES                 | MBE   | Black American Male   | charlesc@386beale.com           |  | Legal services related to its issuance of tax exempt bonds and notes, and related financing matters and corporate matters.   |
| CHIEF ELECTRIC COMPANY                                   | Mark Quinton           | 1435 National Street             | Memphis    | TN    | 38114 Shelby |        | (901) 744-3483 | (901) 744-3485 | GENERAL CONSTRUCTION                  | MBE   | Black American Female | CHILLHILL@BELLSSOUTH.NET        | <a href="http://NA">NA</a>   | Pavement (Install & Exact Aggr., Materials (Install & Haul), Erosion Control, Sodding, Cleaning, Grubbing, Landscape, Site Development, Trucking & Hauling, Underdrain, Excavation).   |
| Chief Solutions, Inc.                                    | Chief Davis            | 8295 Tournament Drive, Suite 150 | Memphis    | TN    | 38122 Shelby |        | (901) 323-1408 | (901) 323-1410 | ELECTRICAL SERVICES/SUPPLY            | MBE   | Native American Male  | june@chiefcompany.com           | <a href="http://www.chiefsolutions.com">www.chiefsolutions.com</a>                       | Electrical & General Contractor, Fire Alarm & Security Systems, Mechanical, Roofing, Restoration, Energy Management Systems, Remodeling, Project Management, General Contracting, Sanitary and Storm sewer cleaning, television inspections; collecting design engineering data. Sanitary and storm sewer evaluation studies (SSES). Services include: line cleaning, smoke testing, manhole inspection, transportation, storage, drayage, and commercial leasing for truck lines. |
| CHISM HARDY ENTERPRISES d/b/a IWC FRESPIRIT, LLC         | Carolyn Hardy          | P.O.Box 38332                    | Germantown | TN    | 38183-3232   | Shelby | (713) 682-3231 | (713) 682-3238 | CONSULTING-TECHNICAL WASTE MANAGEMENT | MBE   | Native American Male  | chieldavis@chisolutions.com     |  |  |
| CHS ENGINEERING  | Constance Hickey Scott | 7846 Wood Oak Cove               | Cordova    | TN    | 38016 Shelby |        | (901) 261-5222 | (901) 261-5290 | TRANSPORTATION                        | MBE   | Black American Female | carolyn.hardy@hardybottling.com |  |  |
| CIU DIVERSITIES, LLC                                     | Jaya L. Patella        | 3265 W. Sarazen's Cr., Suite 201 | Memphis    | TN    | 38125 Shelby |        | (901) 767-2557 |                | ENGINEERS                             | WBE   | White American Female | chscoot@chsengineering.com      | <a href="http://www.ciidiversities.com">www.ciidiversities.com</a>                       | Professional Engineering Design and Consulting.  |
| Clarion Security CLARK-DIXON ASSOCIATES                  | Kim Heathcott          | 6210 Dovecote Lane               | Memphis    | TN    | 38120 Shelby |        | (901) 758-0251 |                | STAFFING/ADMINISTRATION               | MBE   | Asian Indian Female   |                                 | <a href="http://www.clarionsecurity.com">www.clarionsecurity.com</a>                     | Temporary Employees job placement in various picking and packing positions in light industrial manufacturing.  |
| Cleaning Master Janitorial Service                       | Dianne Dixon           | 2035 Madison Avenue              | Memphis    | TN    | 38104 Shelby |        | (901) 763-3133 | (866) 580-3133 | SECURITY SERVICES                     | WBE   | White American Female | Info@ClarkDixonArchitects.com   |  | Armed and Unarmed Security Guards.   |
| CMB Painting Body  | Christopher Body       | P.O. Box 40481                   | Memphis    | TN    | 38174 Shelby |        | (901) 949-3186 | (901) 949-3062 | PAINTING SERVICES                     | MBE   | Black American Male   | chrisbody_painting@yahoo.com    | <a href="http://CommercialPaintingResidential.com">CommercialPaintingResidential.com</a> | Professional architectural services  |

|    | B                                      | C                    | D                                | E            | F     | G          | H          | I              | J              | K                         | L     | M                     | N  | O  | P |
|----|--|----------------------|----------------------------------|--------------|-------|------------|------------|----------------|----------------|---------------------------|-------|-----------------------|--|--|---|
| 1  | Company Name                           | Contact              | Street                           | City         | State | Zip        | County     | Phone          | Fax            | Industry Type             | Class | Ethnicity & Gender    | Email  | WEB  |   |
| 73 | Community Capital, LLC                 | Archie Willis III    | P.O. Box 42188                   | Memphis      | TN    | 38174-2188 | Shelby     | (901) 274-5666 | (901) 274-8040 | FINANCE/INSURANCE         | MBE   | Black American Male   | awwillis@community-capital.com   | <a href="http://www.community-capital.com">www.community-capital.com</a>                       |   |
| 74 | COMPUTER SUPPORT SERVICES CORP.        | Valerie Peavy        | P O Box 42083                    | Memphis      | TN    | 38174      | Shelby     | (901) 794-5900 | (901) 794-8815 | IT SERVICES               | MBE   | Black American Female | vcpeavy@ccsc-memphis.com   | <a href="http://www.ccsc-memphis.com">www.ccsc-memphis.com</a>                                 |   |
| 75 | COMPARK INTERNATIONAL, INC.            | Ramesh Basa          | 3265 W. Sarazen's Circle, #201   | Memphis      | TN    | 38125      | Shelby     | (901) 758-0261 | (901) 758-9132 | IT SERVICES               | MBE   | Asian Indian Male     | briana.comspark@gmail.com  | <a href="http://www.ctdstaffing.com">www.ctdstaffing.com</a>                                   |   |
| 76 | CONNECT THE DOTS STAFFING, LLC         | Beverly Mullikin     | 2247 Heatherwood Cove            | Memphis      | TN    | 38119      | Shelby     | (901) 598-5533 | (901) 328-5533 | STAFFING/ADMINISTRATION   | WBE   | White American Female | beverly@ctdstaffing.com  | <a href="http://www.ctdstaffing.com">www.ctdstaffing.com</a>                                   |   |
| 77 | CONSTRUCTION SERVICES OF AMERICA, INC. | Dale Mcclendon       | 3750 Hacks Cross Rd. #402-236    | Memphis      | TN    | 38125-2367 | Shelby     | (901) 652-2312 | (901) 652-2312 | GENERAL CONSTRUCTION      | MBE   | Black American Male   | dmcclendon@csfan.com   | <a href="http://www.cor-bits.com">www.cor-bits.com</a>   |   |
| 78 | Cor-Bits, Coring & Cutting, LLC        | Melissa Corbett      | 6706 Fletcher Creek Cove         | Memphis      | TN    | 38133      | Shelby     | (901) 382-0944 | (901) 382-0944 | GENERAL CONSTRUCTION      | WBE   | White American Female | mcorbett@cor-bits.com  | <a href="http://www.creativesignsolutionsmemphis.com">www.creativesignsolutionsmemphis.com</a> |   |
| 79 | CREATIVE SIGN SOLUTIONS, INC.          | Donna Hillman        | 111387 Macon Rd.                 | Eads         | TN    | 38028      | Shelby     | (901) 386-5858 | (901) 386-5858 | SIGNAGE                   | WBE   | White American Female | donthillman@aol.com  | <a href="http://www.damrontrucklin.com">www.damrontrucklin.com</a>                             |   |
| 80 | Damron Trucking, Inc.                  | Lee Damron           | 4236 Chloe                       | West Memphis | AR    | 72301      | Crittenden | (731) 689-3877 | (731) 689-6072 | GENERAL CONSTRUCTION      | MBE   | Black American Male   | damron@centurytel.net  | <a href="http://www.lindelind.com">www.lindelind.com</a>                                       |   |
| 81 | Davis & Davis, Inc.                    | Janice Davis-Coates  | P.O. Box 30165                   | Memphis      | TN    | 38130      | Shelby     | (901) 309-3855 | (901) 309-7929 | GENERAL CONSTRUCTION      | MBE   | Black American Female | mardindavis@bellsouth.net  | <a href="http://www.lindelind.com">www.lindelind.com</a>                                       |   |
| 82 | DAVIS CONTRACTING SERVICES, LLC        | Willie P. Davis      | 3280 Castileman                  | Memphis      | TN    | 38118      | Shelby     | (901) 486-8483 | (901) 486-7711 | GENERAL CONSTRUCTION      | MBE   | Black American Male   | daviscbuilder@att.net  | <a href="http://www.lindelind.com">www.lindelind.com</a>                                       |   |
| 83 | DESIGN GROUP, LLC                      | Neeral Kumar         | 125 Marrakesh Circle             | Memphis      | TN    | 38103-     | Shelby     | (901) 603-8765 | (901) 603-8765 | ARCHITECTS                | MBE   | Asian Indian Male     | designgroup50@yahoo.com  | <a href="http://www.lindelind.com">www.lindelind.com</a>                                       |   |
| 84 | DFW Infrastructure, Inc.               | Donna Brown          | 8295 Tournament Drive, Suite 150 | Memphis      | TN    | 38125      | Shelby     | (883) 739-9070 | (883) 739-8494 | PROFESSIONAL SERVICES     | WBE   | White American Female | <a href="http://www.dfwinfrastructure.com">www.dfwinfrastructure.com</a> | <a href="http://www.dfwinfrastructure.com">www.dfwinfrastructure.com</a>                       |   |
| 85 | Direct Medical Supply, LLC             | Robert Williams      | 7285 Winchester Road, Suite 104  | Memphis      | TN    | 38125      | Shelby     | (901) 737-5069 | (901) 737-5078 | MEDICAL SUPPLIES/SERVICES | MBE   | Black American Male   | robertwilliams316@gmail.com  | <a href="http://www.dmsequip.com">www.dmsequip.com</a>   |   |
| 86 | Division 10, Inc.                      | Christine Saunders   | 7730 A Trinity Road, Suite 107   | Cordova      | TN    | 38018      | Shelby     | (901) 755-2623 | (901) 753-8469 | GENERAL CONSTRUCTION      | WBE   | White American Female | christine@division10inc.com  | <a href="http://www.division10inc.com">www.division10inc.com</a>                               |   |
| 87 | Dixon Services, Inc.                   | Charles Dixon        | 1315 Farmville Road              | Memphis      | TN    | 38122-1002 | Shelby     | (901) 345-6608 | (901) 345-0022 | GENERAL CONSTRUCTION      | MBE   | Black American Female | charlerdixon@dixonservicesinc.com  | <a href="http://www.dixonservicesinc.com">www.dixonservicesinc.com</a>                         |   |
| 88 | Dorch Construction LLC                 | Steven S. Dorch, Jr. | 1802 Baldwin                     | Memphis      | TN    | 38127      | Shelby     | (901) 650-6311 | (901) 650-6311 | GENERAL CONSTRUCTION      | MBE   | Black American Male   | dorchcompany@aol.com   | <a href="http://www.dorchconstruction.com">www.dorchconstruction.com</a>                       |   |
| 89 | Dunning-Martin Engineering             | Leicia Martin, PE    | P.O. Box 173                     | Horn Lake    | MS    | 38637      | Desoto     | (901) 299-4130 | (901) 299-4130 | ENGINEERS                 | MBE   | Black American Female | LMartin925@aol.com   | <a href="http://www.dunningmarteengineering.com">www.dunningmarteengineering.com</a>           |   |
| 90 | DuraLast Products, LLC                 | Linde Feibelman      | 580 Tillman St., Suite 5         | Memphis      | TN    | 38112-2968 | Shelby     | (901) 323-8448 | (901) 323-8448 | MANUFACTURER              | WBE   | White American Female | Linde@Duralast.com   | <a href="http://www.duralast.com">www.duralast.com</a>   |   |

|     | B<br>Company Name                          | C<br>Contact         | D<br>Street                             | E<br>City  | F<br>State | G<br>Zip   | H<br>County    | I<br>Phone     | J<br>Fax             | K<br>Industry Type                    | L<br>Class            | M<br>Ethnicity & Gender | N<br>Email                    | O<br>WEB                       | P<br>Product/Service Offerings   |
|-----|--|----------------------|---|------------|------------|------------|----------------|----------------|----------------------|---------------------------------------|-----------------------|-------------------------|-------------------------------|--------------------------------|--|
| 1   | Dynamix Engineering,<br>91 LTD.            | Eugene Griffin       | 158 Madison Avenue, Suite 101           | Memphis    | TN         | 38103      | Shelby         | (901) 579-4634 | (614) 443-1594       | ENGINEERS                             | NBE                   | Black American Male     | bgriffin@dynamix-ltd.com      | www.dynamix-ltd.com            | Dynamix Engineering provide mechanical systems, electric systems, fire protection, technology, engineering designs and detailed project assessments for a wide range of facilities. Our target market includes federal education, municipalities, healthcare |
| 92  | Dyson Construction,<br>LLC                 | Troy Dyson           | 1200 Big Orange Rd                      | Cordova    | TN         | 38018      | Shelby         | (901) 309-6690 | (901) 309-6691       | GENERAL CONSTRUCTION                  | NBE                   | Black American Male     | larry@dysonconstruction.com   |                                | General building & concrete construction.  |
| 93  | Dyson Engineering &<br>Technical Services  | Alfred Dyson         | 3088 Mon Cheri Lane                     | Memphis    | TN         | 38119      | Shelby         | (901) 482-3397 | (901) 737-3015       | ENGINEERS                             | NBE                   | Black American Male     | a.dyson@msn.com               |                                | Consulting Engineering Design, Environment Assessments/Evaluations, and Project Management Services Examples are: feasibility studies, preliminary design, eng. documents such drawings, plans, cics, etc.   |
| 94  | ELECTRONIC VAULTING<br>SERVICES, LLC       | Gayle Rose           | 5050 Poplar Avenue, Suite 1600          | Memphis    | TN         | 38157      | Shelby         | (901) 871-0832 | (901) 748-0811       | PROFESSIONAL SERVICES                 | WBE                   | White American Female   | gayle.rose@evscorporation.com | www.evscorporation.com         | Data storage and disaster recovery.  |
| 95  | E.I.S. CONSTRUCTION                        | Eddie Starkis        | 1835 Candle Ridge Road                  | Cordova    | TN         | 38016      | Shelby         | (901) 870-2908 | (866) 929-9101       | GENERAL CONSTRUCTION                  | NBE                   | Black American Male     | elsconstruction@aol.com       |                                | Construction, Residential, commercial, lead paint, plumbing  |
| 96  | ENVIROREM, INC.                            | Jane Atkins          | 1715 Lochearn Road                      | Memphis    | TN         | 38116      | Shelby         | (901) 345-0000 | (901) 345-0015       | ENVIRONMENTAL CONSULTING/SERVICES     | WBE                   | White American Female   | jane@envirorem.com            | www.envirorem.com              | Asbestos abatement, mold remediation, testing etc.   |
| 97  | Ewing Moving Service,<br>Inc. & Storage    | Charles Ewing        | 4006 Air Park St.                       | Memphis    | TN         | 38118      | Shelby         | (901) 774-2197 | (901) 942-1368       | MOVING SERVICES                       | NBE                   | Black American Male     | cewing@ewingmovingservice.com | www.ewingmovingservice.com     | Local & Long Distance, commercial and residential relocation company specializing in professional moving, packing, crating and storage. Also offer F&E and some LTL.   |
| 98  | Faith Industries, Inc                      | Angelo Jones, Jr     | 3042 Clarendon Ste. 720                 | Memphis    | TN         | 38118-5575 | Shelby         | (901) 283-6275 | (901) 767-8770       | CONSTRUCTION CLEAN-UP                 | NBE                   | Black American Male     | info@faithindustriesinc.com   |                                | Demo of residential, commercial and industrial properties. Grading and clearing of dirt work for building preparation. Hauling of debris to and from work site.  |
| 99  | Fast Track Realty                          | Beth Glosson         | 5575 Popular Ave.; Ste. 1138 Hall Drive | Memphis    | TN         | 38119      | Shelby         | (901) 767-8779 | (901) 767-8769       | ESTATE/BROKERAGE/SERVICE AND SALES    | WBE                   | White American Female   | beth.glosson@comcast.net      |                                | Brokerage offering real estate listings, sales, short sale services, brokers price opinions and a variety of flags, banners, custom flags, trade show material, signage, promotional/advertising items.  |
| 100 | FLAGENTER.COM, LLC                         | Maureen Criscuolo    | 4550 Summer Ave.                        | Memphis    | TN         | 38122      | Shelby         | (901) 762-0044 | (901) 762-8565       | PROMOTIONAL PRODUCTS                  | WBE                   | White American Female   | maureen@flagcenter.com        |                                | Secondary: flagholes (sales, installation, service)  |
| 101 | Foundation Engineering<br>Management, Inc. | Linda Prather        | 1138 Hall Drive                         | Somerville | TN         | 38068      | Eayette        | (901) 386-2275 | (901) 465-0149       | ENGINEERS                             | WBE                   | White American Female   | fem3@netzero.net              |                                | home foundation remedial inspections, soil data management, consulting.  |
| 102 | Fred L. Davis Insurance<br>Agency          | Fred Davis           | 1374 Airways Blvd.                      | Memphis    | TN         | 38114      | Shelby         | (901) 452-2144 | (901) 324-9406       | FINANCE/INSURANCE                     | NBE                   | Black American Male     | fdavis196@aol.com             | www.fredldavis.com             | Home Owner, Auto, Business   |
| 103 | Fresh Start Contracting<br>Services        | Ronnington Woods     | 2500 Mt Moriah Ste H-218                | Memphis    | TN         | 38115      | Shelby         | (901) 859-8850 |                      | CLEANING/Janitorial SUPPLIES/SERVICES | NBE                   | Black American Male     | ronwoods45@yahoo.com          |                                | Janitorial Services  |
| 104 | Functional Independence, Inc.              | Nachelle Hubbard     | 2502 Mt. Moriah Rd. Suite A-148         | Memphis    | TN         | 38115      | Shelby         | (901) 546-7660 | (901) 546-7662       | MEDICAL SUPPLIES/SERVICES             | NBE                   | Black American Female   | nachellehubbard@comcast.net   | www.functionalindependence.com | Staffing Therapy Services, Speech & IT & PT  |
| 105 | G2 Engineering &<br>Management, Inc.       | Mike Twine           | 500                                     | Memphis    | TN         | 38103      | Shelby         | (901) 451-8100 |                      | PROFESSIONAL SERVICES                 | NBE                   | African American Male   | miketwine@g2em.com            | www.g2em.com                   | Engineering Technical Support, Project Construction and Warehouse Management   |
| 106 | Gala Engineering, Inc.                     | Visanji Gala         | 7975 Stage Hills Blvd., #5              | Memphis    | TN         | 38133-4010 | Shelby         | (901) 384-8400 | (901) 737-2255       | ENGINEERS                             | NBE                   | Asian Indian Male       | vlg@galaengineering.com       |                                | HVAC, Plumbing & Fire Protection Design services for commercial bldgs.   |
| 107 | Glenda Mills                               | P. O. Box 752535     | Memphis                                 | TN         | 38175      | Shelby     | (901) 363-7373 | (901) 363-7273 | GENERAL CONSTRUCTION | WBE                                   | White American Female | blendd@gcrn-jnc.net     |                               | Concrete Finishing             |  |
| 108 | General Moving<br>Company, Inc.            | Sidney Montgomery    | 5361 Jordan Drive                       | Memphis    | TN         | 38116-     | Shelby         | (901) 398-8896 | (901) 722-9839       | MOVING SERVICES                       | NBE                   | Black American Male     | benmoving@aol.com             | www.genmoving.com              | Relocation, storage and delivery services for local and long distance residential and commercial establishments.   |
| 109 | GENETICS OF<br>MEMPHIS, INC.               | Sugandhi A. Tharapel | 1770 Moriah Wood Blvd., Suite #3        | Memphis    | TN         | 38117      | Shelby         | (901) 685-0333 | (901) 683-9666       | MEDICAL SUPPLIES/SERVICES             | NBE                   | Asian Indian Female     | sug@geneticsofmemphis.com     | www.geneticsofmemphis.com      | chromosome analysis and fluorescence in situ hybridization, etc.   |

| B  | C                  | D                                  | E         | F     | G           | H        | I              | J              | K                                 | L     | M                      | N                           | O                          | P   |
|--|--------------------|------------------------------------|-----------|-------|-------------|----------|----------------|----------------|-----------------------------------|-------|------------------------|-----------------------------|----------------------------|---|
| Company Name                                     | Contact            | Street                             | City      | State | Zip         | County   | Phone          | Fax            | Industry Type                     | Class | Ethnicity & Gender     | Email                       | WEB                        | Product/Service Offerings   |
| 1 GHASSEM & ASSOCIATES LLC                       | Mac Ghassemi       | 2904 Hickory Hill Road             | Memphis   | TN    | 38115       | Shelby   | (901) 452-7100 | (901) 324-9300 | ENGINEERS                         | NBE   | Native American Male   | mrg@ghassemillc.com         | ghassemillc.com            | We are a full service land surveying / civil engineering and construction company.  |
| 110 Goddess Products Inc.                        | Leana Godley       | 3238 Players Club Circle           | Memphis   | TN    | 38125       | Shelby   | (877) 472-4002 | (877) 472-4066 | PRODUCTS                          | MBE   | Black American Male    | info@goddessproductsinc.com | www.goddessproductsinc.com | veteran, minority owned company that provides office and business solutions. We offer over 130,000 products, several which are Site grading, excavation, demolition, underground utilities, storm drainage, sanitary sewer and water. |
| 111 H & K Plumbing & Heating, Inc.               | Patricia Krag      | 1355 E. Alcy Road                  | Memphis   | TN    | 38106       | SHELBY   | (901) 942-3158 | (901) 942-7021 | GENERAL CONSTRUCTION              | WBE   | White American Female  | pkratg@comcast.net          |                            | Legal Services in the areas of real estate transactions, land use, financing, tax credits, governmental relations, corporate advising, Secondary: Title Services  |
| 112 Hagler, Bruce & Turner, PLLC                 | Monice Moore       | 81 Monroe, Suite 200               | Memphis   | TN    | 38103-9161  | Shelby   | (901) 522-9168 | (901) 522-9161 | PROFESSIONAL SERVICES             | MBE   | Black American Female  | monice@haglerlaw.com        |                            | General Construction, Demolition and Hauling  |
| 113 HBC ENTERPRISES, LLC                         | Louis Harris       | 4466 Elvis Presley Blvd, Suite 208 | Memphis   | TN    | 38116       | Shelby   | (901) 381-1586 | (901) 382-5802 | GENERAL CONSTRUCTION              | MBE   | Black American Male    | bigrout254@hotmail.com      |                            | HSPC services include programming, planning & conceptual floor plan layouts for renovation and/or new construction projects in the healthcare sector.   |
| 114 HEALTHCARE SPACE PLANNING CONSULTANTS, LLC   | Gayle Anthony      | 5896 Stafford Drive                | Southaven | MS    | 38671       | Desoto   | (901) 318-4029 | (901) 318-4029 | PROFESSIONAL SERVICES             | WBE   | White American Female  | gayleanthony@comcast.net    | www.healthcarespaceplannin | Electrical contractors, commercial, industrial, residential installation. Electrical wiring and lighting, telecommunications.   |
| 115 HERITAGE ELECTRIC, INC.                      | Charles Hamlin     | 21219 Troyer, Blvd, Suite 100      | Memphis   | TN    | 38114       | Shelby   | (901) 774-9142 | (901) 774-9144 | ELECTRICAL SERVICES/SUPPLY        | MBE   | Black American Male    | charleshamlin@birch.net     |                            | Sub shop located in airport serving hot and cold sub sandwiches and breakfast.  |
| 116 HK M&W, LLC d/b/a Lenny's Sub Shop           | James Kelly        | P.O. Box 241996                    | Memphis   | TN    | 38124       | Shelby   | (901) 486-8887 | (901) 347-3121 | CATERING                          | MBE   | Black American Female  | ekellygreen@gmail.com       |                            |   |
| 117 ICC, LLC                                     | L.B. Brooks        | 1472 Bridgewater Rd                | Cordova   | TN    | 38018-      | Shelby   | (901) 550-0650 | (901) 380-1693 | GENERAL CONSTRUCTION              | MBE   | Black American Male    | icc.llc.co@gmail.com        |                            | painting & remodeling   |
| 118 IMMACULATE LANDSCAPING & DESIGN, LLC         | Calvin King        | P.O. Box 753248                    | Memphis   | TN    | 38175       | Shelby   | (901) 844-5081 | (662) 349-3218 | LANDSCAPING/LAWN SERVICES         | MBE   | Black American Male    | immaculatelandscapeing.com  |                            | We provide Landscaping Services and Maintenance to include irrigation.  |
| 119 Industrial Sales Company Of Memphis, Inc.    | Judy May           | 7520 Bartlett Corp Drive           | Bartlett  | TN    | 38133       | Shelby   | (901) 380-5460 | (901) 380-5570 | INDUSTRIAL/SUPPLIES               | WBE   | White American Female  | judymay1@bellsouth.net      |                            | We are a wholesale electrical distributor.  |
| 120 Innovative Engineering Services              | Jeremiah Watson    | 2787 Stage Center Drive, Suite 101 | Bartlett  | TN    | 38134       | Shelby   | (901) 379-0500 | N/A            | ENGINEERING                       | MBE   | Black American Male    | eldking@yahoo.com           |                            | Mechanical, Electrical, Plumbing and Fire Protection Engineering Design Services  |
| 121 Integrated Mgmt. Sys., dba IMS Engineers, PA | Actavatis Allen    | 100 N. Main Suite 924              | Memphis   | TN    | 38103-36635 | Marshall | (601) 968-9194 | (601) 968-9192 | ENGINEERS                         | MBE   | Black American Male    | integritydrywall@yahoo.com  |                            | Civil, structural and mechanical engineering, logistic services, operation and construction management.   |
| 122 InterFocus, Inc.                             | John Calhoun       | 2491 Winchester Rd. Suite 210      | Memphis   | TN    | 38130       | Shelby   | (662) 252-3883 | (662) 252-1932 | GENERAL CONSTRUCTION              | MBE   | Black American Male    | info@innovativeesllc.com    |                            | Metal Stud Framing, Dry Wall Installation, Insulation, Acoustical Ceiling.  |
| 123 International Focus, Inc.                    | Amry Barkley       | P.O. Box 1320                      | Cordova   | TN    | 38088       | Shelby   | (901) 756-1171 | (901) 756-2622 | FLOORING INSTALLATION/MAINTENANCE | WBE   | White American Female  | interiorfocusinc@birch.net  |                            | Supply and installation of commercial flooring.   |
| 124 International Travel Insurance               | Judy K. Kill       | 4005 S. Mendenhall Road, #12       | Memphis   | TN    | 38115       | Shelby   | (901) 922-8090 | (901) 922-8199 | PROFESSIONAL SERVICES             | WBE   | White American Female  | jujukill130@gmail.com       |                            | Buy & Sell Foreign Currency, Western Union, Business Services, Taxing, Copies, Wirel Service  |
| 125 Intersky Precision Instruments, Inc.         | Marcellus Montalvo | 1621 Frame Creek Cove              | Cordova   | TN    | 38016       | Shelby   | (901) 366-6900 | (901) 366-7708 | PRODUCTS                          | MBE   | Hispanic American Male | mmontalvo@interskyinc.com   |                            | Specializes in component repair and overhauls of various aircraft accessories and cockpit instrumentation as well as calibration and repair   |
| 126 J & J FILTERS                                | John Eddings       | P.O. Box 1838                      | Cordova   | TN    | 38088       | Shelby   | (901) 438-0673 | (901) 794-2227 | SOLID WASTE DISPOSAL              | MBE   | Black American Male    | infilters@yahoo.com         |                            | HVAC Filter Filtration. (Sale of HVAC Filters, Services and Changing the Filters.)  |
| 127 J & J WASTE                                  | Jo Carol Harris    |                                    |           |       |             |          |                |                |                                   |       |                        |                             | Landwaste.com              | Residential Solid Waste Disposal  |

|  | B                   | C                                  | D                           | E          | F      | G              | H                                     | I                     | J                     | K                                 | L  | M  | N     | O   | P                         |
|--|---------------------|------------------------------------|-----------------------------|------------|--------|----------------|---------------------------------------|-----------------------|-----------------------|-----------------------------------|--|--|-------|-----|---------------------------|
| 1  | Company Name        | Contact                            | Street                      | City       | State  | Zip            | County                                | Phone                 | Fax                   | Industry Type                     | Class  | Ethnicity & Gender   | Email | WEB | Product/Service Offerings |
| 129 J. JOHNSON & ASSOCIATES                        | Judith Johnson #6   | 158 Windover Rd., Memphis          | TN                          | 38111      | Shelby | (901) 603-0054 | PROFESSIONAL SERVICES                 | WBE                   | White American Female | judithjohnson73@gmail.com         | Architectural Historian - Consults on historic tax credits projects, performs cultural resources surveys.  |  |       |     |                           |
| 130 James Smith Landscaping & Trucking             | James Smith         | 4886 Gill Road Extended, Suite 211 | Memphis, TN                 | 38109      | Shelby | (901) 789-5767 | LANDSCAPING/LAWN SERVICES             | NBE                   | Black American Male   | smith785@bellsouth.net            | Specializing in Lawns, Shrubs, Trees, Mulching Seeding, Transplanting, Hauling, Paving, Asphalt and Concrete.  |  |       |     |                           |
| 131 JAMNU H. TAHILIANI & ASSOCIATES, INC.          | C. N. Jha           | 474 Perkins Avenue                 | Memphis, TN                 | 38117      | Shelby | (901) 767-5393 | ENGINEERS                             | NBE                   | Asian Indian Male     | cnjha@tahiliiani.com              | Consulting engineering; structural engineering design and drafting   |  |       |     |                           |
| 132 Jim Neely's Interstate Bar-B-Q Restaurant, LLC | Jim Neely           | 22265 So. 3rd Street               | Memphis, TN                 | 38109      | Shelby | (901) 775-2921 | CATERING                              | NBE                   | Black American Male   | jimbqking@jolt.com                | Full line of Bar-B-Q Meats, Beans, Slaw and Sauce printed items for our clients in order for them to promote their business.   |  |       |     |                           |
| 133 JIM Promotions, Inc                            | Brenda Curland      | Suite 15                           | 3639 New Getwell, Memphis   | TN         | 38118  | Shelby         | (901) 795-7150                        | ADVERTISING/MARKETING | WBE                   | White American Female             | bcurland@jimpromotions.com   | HVAC, Gas Furnaces, Refrigerators, Plumbing, Food Equipment, Vending Repair , Duct Work, Commercial & Residential. |       |     |                           |
| 134 Just Cooling & Refrigeration, LLC              | Jimmy Bryson        | 5116 Wemberley Drive               | Memphis, TN                 | 38125      | Shelby | (901) 848-2994 | HVAC                                  | NBE                   | Black American Male   | justcooling@bellsouth.net         |  |  |       |     |                           |
| 135 Kohn Painting & Decorating                     | C. Marie Kohn       | Cove #102                          | 6699 Fletcher Creek Memphis | TN         | 38133  | Shelby         | (901) 372-7502                        | PAINTING SERVICES     | WBE                   | White American Female             | mkohu@bellsouth.net  | Commercial Painting - Application of Paint. Pressure Washing.  |       |     |                           |
| 136 KZS CONSTRUCTION COMPANY                       | Kazimiera Szymbanek | 1556 Vinton Avenue                 | Memphis, TN                 | 38104      | Shelby | (901) 726-4351 | GENERAL CONSTRUCTION                  | WBE                   | White American Female | kzmemphis@gmail.com               | Cabinet Manufacturer, construction services which include demolition, fencing, excavation, concrete, painting, framing, and drywall.   |  |       |     |                           |
| 137 Ledford Engineering & Planning, LLC            | Jean Ledford        | 11762 Douglass Street Suite 101    | Arlington, TN               | 38002      | Shelby | (901) 867-7820 | ENGINEERS                             | WBE                   | White American Female | ledfordeng_plan@ledforddep.com    | design, Commercial and Industrial site design, Roadway design, Gravity and pressure sanitary sewer design, Water system modeling and Electrical contractors and other wiring installation contractors          |  |       |     |                           |
| 138 LIBERTY ELECTRIC, LLC                          | Anthie Sutterfield  | 1353 Farmville Road                | Memphis, TN                 | 38122      | Shelby | (901) 205-1000 | ELECTRICAL SERVICES/SUPPLY            | WBE                   | White American Female | anthie@libertyelectric.com        |  |  |       |     |                           |
| 139 LINCO SAFETY SIGNS LLC                         | Linda Campbell      | 3095 Director's Row                | Memphis, TN                 | 38131      | Shelby | (901) 795-8388 | SIGNAGE                               | WBE                   | White American Female | linco signs@yahoo.com             | we used for safety. We manufacture pipe labels and valve tags, safety tape.  |  |       |     |                           |
| 140 M & H HEATING & AIR CONDITIONING, INC.         | William L. Moss     | 1740 September Avenue              | Memphis, TN                 | 38116      | Shelby | (901) 332-9314 | HVAC                                  | NBE                   | White American Male   | billmros@mardhenteprise.com       | Sales, service & installation of heating, ventilation and air conditioning.  |  |       |     |                           |
| 141 M & M Johnson Enterprise, Inc. DBA Embroidime  | Michelle Johnson    | 7140 US Highway 64, STE 116        | Memphis, TN                 | 38133      | Shelby | (901) 922-5362 | PROMOTIONAL PRODUCTS                  | NBE                   | White American Female | info@embroidme-memphisne.com      | fiber, silk, wool) made from purchased fiber. Specilizing in screen printing, embroidery, promotional items (i.e. - tropes, business cards, banners etc.   |  |       |     |                           |
| 142 Madison Group, Inc.                            | Mary P. Bowen       | 2785 Summer Oaks Dr, Ste. 201      | Bartlett, TN                | 38144-7310 | Shelby | (901) 791-4116 | TELECOMMUNICATIONS EQUIPMENT/SERVICES | WBE                   | White American Female | marybowen@madisonsg.com           | Engineer, Furnish and Install Telecommunication Equipment.   |  |       |     |                           |
| 143 Mason's Professional Cleaning Service, LLC     | Dorothy Mason       | 1422 Menger                        | Memphis, TN                 | 38106      | Shelby | (901) 775-7778 | CLEANING/ANITORIAL SUPPLIES/SERVICES  | NBE                   | Black American Female | dothm2003@yahoo.com               | Commercial cleaning, stripping and waxing floors, and shampooing carpet cleaning, interior and exterior windows, construction, buildings.  |  |       |     |                           |
| 144 MayNacs Inc.                                   | Robert Mayweather   | 5646 Ashley Square North           | Memphis, TN                 | 38120      | Shelby | (901) 286-2135 | MEDICAL SUPPLIES/SERVICES             | NBE                   | Black American Male   | rmayweather@jenalmemedical.com    | Appliances, Surgical, Merchant Wholesalers   |  |       |     |                           |
| 145 Mclemore Water Service                         | Kerry Collins       | 6650 Fox Gap Cove                  | Memphis, TN                 | 38141      | Shelby | (901) 337-4753 | UTILITY SERVICES                      | NBE                   | Black American Male   | kcoll11@bellsouth.net             | a local water utility operations corporation with a vast working history in water meter services. We currently excute the field collection activities & commercial test & repair services for Davidson County. |  |       |     |                           |
| 146 Medford Roofing & Construction, LLC            | Meghan Medford      | 3687 Summer Avenue                 | Memphis, TN                 | 38122      | Shelby | (901) 604-9386 | GENERAL CONSTRUCTION                  | WBE                   | White American Female | Meagan@medfordroofingandrepair.co | Rubber Roof, Flat roof, TPO, EPDM, Modified, PVC, Metal, Shingle, Roofing Contractor, Gutters, Downspouts, Coping  |  |       |     |                           |
| 147 Memphis Business Interiors                     | Joan Messmore       | 4339 W. Distriblex Dr.             | Memphis, TN                 | 38118      | Shelby | (901) 360-8399 | INTERIOR DESIGN                       | WBE                   | White American Female | jmessmore@gombi.com               | Creating & improving business interiors, including: design furniture, furnishings, technology, installation, reconfiguration,  |  |       |     |                           |

|     | B<br>Company Name                               | C<br>Contact        | D<br>Street                    | E<br>City      | F<br>State | G<br>Zip | H<br>County | I<br>Phone     | J<br>Fax       | K<br>Industry Type                    | L<br>Class | M<br>Ethnicity & Gender | N<br>Email                        | O<br>WEB   | P<br>Product/Service Offerings |
|-----|---|---------------------|--------------------------------|----------------|------------|----------|-------------|----------------|----------------|---------------------------------------|------------|-------------------------|-----------------------------------|--|--------------------------------|
| 1   | MEMPHIS CONSULTING GROUP, LLC                   | Jonathan D. Nyaku   | 6099 Mt. Moriah Ext., Suite 3F | Memphis        | TN         | 38115    | Shelby      | (901) 791-4643 | (901) 791-4653 | PROFESSIONAL SERVICES                 | MBE        | Black American Male     | nyaku@memphisconsultinggroup.com  | Certified Public Accountants and Business Advisors. Certified by the American Institute of Certified Public Accountants, Certified by the Information Systems Audit and Control Association as a Certified Information Systems Auditor. Licensed to Practice as Testing marijuana or employees or omega-3s, and alcohol using urine, saliva and hair drug testing devices. Also DNA/Paternity testing. Coming to your facility is our specialty. |                                |
| 149 | Mid-South Drug Testing, Inc.                    | Kelly Dobins        | PO Box 111243                  | Memphis        | TN         | 38111    | Shelby      | (901) 320-9295 | (901) 320-9359 | DRUG TESTING/EMPLOYMENT VERIFICATION  | WBE        | White American Female   | dobk@aol.com                      | Erosion control, silt fencing matting, sodding, hydroseeding   |                                |
| 150 | Mid-South Erosion Control                       | Janice Woods        | 2407 Church St                 | Bryhalia       | MS         | 36611-   | Marshall    | (662) 838-2323 | (662) 838-2323 | LANDSCAPING/LAWN SERVICES             | WBE        | White American Female   |                                   | General Construction(Industrial & Commercial), fabrication and erection of structural and miscellaneous steel.   |                                |
| 151 | MIG CONSTRUCTION SERVICES, LLC                  | Andre Gist          | 659 Natchez Trace              | Lexington      | TN         | 38351    | Shelby      | (901) 528-1389 | (731) 968-4115 | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | andre.gist@migllc.com             | www.migllc.com   |                                |
| 152 | MILLENNIUM SEARCH, LLC                          | Jason Gillum        | 5384 Poplar Avenue, Ste. 312   | Memphis        | TN         | 38119    | Shelby      | (901) 761-6141 | (901) 312-9932 | STAFFING/ADMINISTRATION               | MBE        | Black American Male     | jason.gillum@millenniumsearch.com | Temporary Staffing Firm  |                                |
| 153 | Miller's Installations, LLC                     | Donna Miller        | 3382 Commercial Parkway        | Memphis        | TN         | 38116    | Shelby      | (901) 332-2122 | (901) 339-7711 | FURNITURE SALES/INSTALLATION          | WBE        | White American Female   | donna@millersinstallations.com    | Installation, assembly, moving/relocation of all office furnishings. Repairs & service calls , crate rental.   |                                |
| 154 | MISSISSIPPI RIVER OFFICE SOLUTIONS              | Carolyn Rundhaug    | 478 N. Hollywood Street        | Memphis        | TN         | 38112    | Shelby      | (601) 831-3080 | (601) 507-7080 | PRODUCTS                              | WBE        | White American Female   | www.millersinstallations.com      | Office furniture, promotional products, office supplies, space planning and printing.  |                                |
| 155 | Mitchell Technology Group, LLC                  | Marvell R. Mitchell | 3333 Kirby Parkway             | Memphis        | TN         | 38115    | Shelby      | (901) 363-2448 | (901) 363-0563 | IT HARDWARE                           | MBE        | Black American Male     | marvell@mtgllc.com                | Computer Sales & Service, Telephone Equipment Sales & Service, Software & Value Added Remarketer   |                                |
| 156 | MJ Contracting                                  | MICHAEL JENKINS     | ROSE LANE                      | MEMPHIS        | TN         | 38125    | SHELBY      | (901) 503-3830 | (901) 791-4283 | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | JJENKINS18@COMCAST.NET            | Haul Dirt, Sand, Gravel, Broken Concrete, Concrete Sawing, Concrete Breaking, Grading Construction Sites.  |                                |
| 157 | Ms. Corporate Manners, LLC                      | Penny Aviotti Ave   | 1147 Overton Park              | Memphis        | TN         | 38112-   | Shelby      | (901) 517-1619 |                | GENERAL CONSULTANTS                   | WBE        | White American Female   | penny@microsoftmanners.com        | Business Etiquette and international protocol consultancy  |                                |
| 158 | MSOL, Inc.                                      | Amy Wright          | 506 S. Main St.                | Memphis        | TN         | 38103    | Shelby      | (202) 618-8124 | (703) 527-9315 | IT SERVICES                           | WBE        | White American Female   | awright@macrosolutions.com        | IT Consultants   |                                |
| 159 | MUNOZ BROTHERS SIGN CARE                        | Isael Munoz         | 5522 Oak Branch Cir. N.        | Bartlett       | TN         | 38135    | Shelby      | (901) 438-3951 | (901) 379-8234 | SIGNAGE                               | MBE        | Hispanic American Male  | munozi@att.net                    | Sign installation and service.   |                                |
| 160 | NELSON, INC.                                    | Willie Nelson       | 3360 Fontaine Road             | Memphis        | TN         | 38116    | Shelby      | (901) 332-5670 | (901) 332-5680 | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | WNELSON@NELSON-INC.NET            | General Construction / Municipal Utilities, Mechanical.  |                                |
| 161 | PROFESSIONAL SERVICES, INC.                     | Carmen Bassett      | P.O. Box 343366                | Memphis        | TN         | 38184    | Shelby      | (901) 365-0500 | (901) 365-0587 | STAFFING/ADMINISTRATION               | MBE        | Black American Female   | carmen_bassett@hotmail.net        | Temporary Staffing, Consulting, Payroll  |                                |
| 162 | Nu Era Enterprises Inc. dba Nu Era Pest Control | Dharron Collins     | 3206 S. Third St.              | Memphis        | TN         | 38109    | Shelby      | (901) 398-7378 | (901) 398-7380 | PEST CONTROL                          | MBE        | Black American Male     | nuerapest@hotmail.com             | Pest control service commercial and residential.   |                                |
| 163 | OdorZone, LLC                                   | Joy Doggett         | P.O. Box 11779                 | Memphis        | TN         | 38111    | Shelby      | (901) 377-5314 | (901) 377-5869 | CLEANING/JANITORIAL SUPPLIES/SERVICES | WBE        | White American Female   | joydoggett410@aol.com             | Deodorization services and cleaning supplies.  |                                |
| 164 | ODUM CONSTRUCTION                               | Marshall Odum       | 7205 Austin Road               | Lake Cormorant | MS         | 38641    | Desoto      | (901) 626-1617 | (662) 781-9007 | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | odumconstruction@gmail.com        | Construction Businesses, Residential Building Construction, Non-residential building construction, Water Sewer Line Residential & Commercial, poured concrete foundation, structure contractor, drywall & insulation   |                                |
| 165 | Omni Staffing Plus, Inc.                        | Dinah Terry         | 80 N. Tillman, #201            | Memphis        | TN         | 38111    | Shelby      | (901) 843-8433 | (901) 843-8430 | STAFFING/ADMINISTRATION               | MBE        | Black American Female   | dterry@omnistaffingplus.com       | Medical Products, Teacher Assistant, Clerical Cafeteria Asst, Warehouse, Clerical.   |                                |

|     | B<br><b>Company Name</b>                               | C<br><b>Contact</b>                  | D<br><b>Street</b>                 | E<br><b>City</b> | F<br><b>State</b> | G<br><b>Zip</b> | H<br><b>County</b> | I<br><b>Phone</b> | J<br><b>Fax</b>                          | K<br><b>Industry Type</b>                     | L<br><b>Class</b>   | M<br><b>Ethnicity &amp; Gender</b> | N<br><b>Email</b>                   | O<br><b>WEB</b>                   | P<br><b>Product/Service Offerings</b>   |
|-----|--|--------------------------------------|------------------------------------|------------------|-------------------|-----------------|--------------------|-------------------|--|---|---------------------|------------------------------------|-------------------------------------|-----------------------------------|---|
| 1   | OWENS IRRIGATIONS,<br>INC. D/B/A OWENS<br>CONSTRUCTION | Penny Owens                          | 2155 Hillshire Circle              | Memphis          | TN                | 38133           | Shelby             | (901) 380-9835    | (901) 380-9835                           | GENERAL CONSTRUCTION                          | WBE                 | White American<br>Female           | owensoffice@aol.com                 | www.owensconstructionservices.com | Fire Protection Installation & Service,<br>Auger/Directional Horizontal Boring, Utility<br>Installation, Landscape, Irrigation & Plumbing.  |
| 167 | Pallet Plus,<br>Incorporated                           | Phyllis Brown                        | P.O. Box 27510                     | Memphis          | TN                | 38167           | Shelby             | (901) 357-9983    | (901) 357-9909                           | MANUFACTURER                                  | MBE                 | Black American Male                | pjpmb@aol.com                       |                                   | We recycle and manufacture wooden pallets.<br>Service all pallet needs, customize and specialize<br>in customer quality pallets, buying, selling &<br>repurchase.   |
| 168 | Paradise Lawn Care                                     | Brahima Seck                         | 4872 Ridge Walk Lane               | Memphis          | TN                | 38125-          | Shelby             | (901) 828-0431    | (901) 473-4978                           | LANDSCAPING/LAWN SERVICES                     | MBE                 | Black American Male                | paradiselc@hotmail.com              |                                   | Complete lawn care services including cut grass,<br>weed eating, edging, blowing off, mulching,<br>flowerbeds, trimmings, etc.  |
| 169 | Payne Enterprise                                       | Warren Payne                         | 3250 McCorkle Rd                   | Memphis          | TN                | 38116           | Shelby             | (901) 351-9422    | (901) 396-9422                           | GENERAL CONSTRUCTION                          | MBE                 | Black American Male                | payneenterprise@aol.com             |                                   | Building Demolition, Site Demolition, Excavating,<br>Grading, Hauling, Trucking and Clearing of land,<br>Drap Trucks, Bull Dozer, Backhoe, Trackhoe, Front<br>End Loader, Box Blade & Motor Grader<br>Excavation-Haul Dirt, Sand, Gravel and Etc. Clear<br>and Grade land Demolition. |
| 170 | PAYNE GRADING<br>COMPANY, INC.                         | Jackson E.<br>Payne                  | 9896 Kingsridge Dr.                | Lakeland         | TN                | 38002           | Shelby             | (901) 388-0453    | (901) 388-0426                           | GENERAL CONSTRUCTION                          | MBE                 | Black American Male                | paynegrading@live.com               |                                   | Provide safety consulting services including OSHA<br>Related Safety training, Safety audits, Safety<br>programs for industry.   |
| 171 | PEARSON SAFETY<br>SERVICE, LLC                         | Donna Pearson                        | 2615 Channel<br>Chadwick Avenue    | Memphis          | TN                | 38113           | Shelby             | (731) 660-8863    | (731) 660-8044                           | PROFESSIONAL SERVICES                         | WBE                 | White American<br>Female           | donna@pearsonafety.com              | www.pearsonafety.com              | Network Installations, Sales & Service, PC Sales &<br>Repairs, Communications Consulting Network<br>Security, Pen Testing.  |
| 172 | PEOPLE FIRST<br>COMMUNICATIONS                         | Ronald Fletcher                      | 5986 Knight Arnold<br>Rd., Suite 3 | Memphis          | TN                | 38115           | Shelby             | (901) 654-3717    | (901) 654-3717                           | COMPUTER/PRINTERS/COPIER/S<br>SUPPLY SERVICES | MBE                 | Black American Male                | ron@peoplefirstsales.com            |                                   | Insurance Sales and Services. An independent<br>insurance agency representing several<br>companies.   |
| 173 | Pete Mitchell &<br>Associates, Inc.                    | George Hilliard<br>Road              | 4216 Millbranch<br>Road            | Memphis          | TN                | 38116           | Shelby             | (901) 345-6176    | (901) 345-6364                           | FINANCE/INSURANCE                             | MBE                 | Black American Male                | george.hilliard@petemitchellinc.com | www.petemitchellinc.com           | Provide complete janitorial services including but<br>not limited to floor maintenance, day porter and<br>night cleaning crew.  |
| 174 | PINNACLE PERPETUAL<br>SERVICES                         | Ron Teamer                           | 4501 Greencedar<br>Bartlett        | TN               | 38135-            | Shelby          | (901) 747-8922     | (901) 747-8922    | CLEANING/JANITORIAL<br>SUPPLIES/SERVICES | MBE   | Black American Male | rteamer@pinnacleperpetual.com      | www.pinnacleperpetual.com           | Armed/Unarmed Security Personnel  |   |
| 175 | Porter Security &<br>Investigations, Inc.              | Leonard Porter                       | 2009 Winchester Rd                 | Memphis          | TN                | 38116           | Shelby             | (901) 348-8441    | (901) 348-8441                           | SECURITY SERVICES                             | MBE                 | Black American Male                | leonard@psisecurityinc.com          | www.phdmemphis.com                | Civil engineering design and consulting services<br>including site development, water, wastewater,<br>drainage, hydraulics, hydrology, transportation,<br>roadway, environmental (NEPA) documents,<br>public involvement.   |
| 176 | POWERS HILL DESIGN,<br>LLC                             | Nisha Powers                         | 80 Monroe Avenue,<br>Suite 120     | Memphis          | TN                | 38103           | Shelby             | (901) 543-8000    | (901) 543-8011                           | ENGINEERS                                     | MBE                 | Asian Indian Female                | npowers@phdmemphis.com              | www.phdmemphis.com                | Tele communication - audio, video - construction<br>(rental) - Day SPA, Fiber Optic.  |
| 177 | Prasad<br>TECHNOLOGIES                                 | Shreesh Bayat<br>Makhtbari<br>Martin | 1612 Hunters Rest<br>Lane          | Cordova          | TN                | 38016           | Shelby             | (901) 833-6636    | (901) 733-6336                           | IT SERVICES                                   | MBE                 | Asian Pacific Female               | prasadgroup@me.com                  | n/a                               | Bad Debt Collections  |
| 178 | PRECISE CONCRETE<br>WORKS, LLC                         | Carodine                             | 1123 S. Third                      | Memphis          | TN                | 38106           | Shelby             | (901) 774-8010    | (901) 774-8031                           | GENERAL CONSTRUCTION                          | MBE                 | Black American Male                |                                     | www.protectinc.net                | Low voltage- Voice & data cabling, security, fiber-<br>indoor & outdoor   |
| 179 | COLLECTIONS<br>NETWORKS, INC.                          | James Mitchell                       | 3436 Park Avenue                   | Memphis          | TN                | 38111           | Shelby             | 0115              | 0189                                     | PROFESSIONAL SERVICES                         | MBE                 | Black American Male                | jmpcn@bellsouth.net                 |                                   | Janitorial services, Post/daily construction<br>cleaning, start & sort floor care.  |
| 180 | TECHNOLOGIES<br>GROUP, INC. DBA                        | Ana Yambrek                          | 2114 Hillshire Circle              | Memphis          | TN                | 38133           | Shelby             | (901) 458-1228    | (901) 458-0601                           | TELECOMMUNICATIONS<br>EQUIPMENT/SERVICES      | MBE                 | Hispanic American<br>Female        | ana@protectinc.net                  | www.protectinc.net                | Temporary staffing, clerical positions  |
| 181 | PRO-TOUCH SERVICES                                     | Jerry Lee                            | Suite 210 & 211                    | Memphis          | TN                | 38128-          | Shelby             | (901) 380-8000    | (901) 380-8001                           | CLEANING/JANITORIAL<br>SUPPLIES/SERVICES      | MBE                 | Black American Male                | jlee@pro-touchservices.com          | www.pro-touchservices.com         | Residential, Commercial, Industrial<br>Interior/Exterior Painting.  |
| 182 | PROVIDE STAFFING<br>SERVICES, LLC                      | Tracey Morris                        | 6765 E. Shelby<br>Drive            | Memphis          | TN                | 38141           | Shelby             | (901) 758-9020    | N/A                                      | STAFFING/ADMINISTRATION                       | WBE                 | White American<br>Female           | morris1056@bellsouth.net            |                                   | Sales Service and Installation of Safes, Locks,<br>Alarms, Customized Access Control Solutions,<br>commercial and Residential Interior Remodeling   |
| 183 | QUALITY PAINTING<br>AND DECORATING                     | Annie R.<br>Montgomery               | 3491 Kensey Drive                  | Memphis          | TN                | 38127           | Shelby             | (901) 493-2685    | (901) 493-2685                           | PAINTING SERVICES                             | MBE                 | Black American Female              | soulwinnerann@aol.com               |                                   | www.qualitysafe@comcast.net   |
| 184 | QUALITY SAFE & LOCK<br>CO., INC.                       | Samuel<br>Williams                   | 2001 Winchester<br>Road            | Memphis          | TN                | 38116           | Shelby             | (901) 396-0933    | (901) 396-0029                           | SECURITY SERVICES                             | MBE                 | Black American Male                | lqualitysafe@comcast.net            | www.qualitysafeandlock.com        | and Construction.   |

| B   | C  | D                   | E                               | F            | G     | H          | I        | J              | K              | L                                    | M     | N                     | O                                  | P   |
|-----|--|---------------------|---------------------------------|--------------|-------|------------|----------|----------------|----------------|--------------------------------------|-------|-----------------------|------------------------------------|---|
| 1   | Company Name                                       | Contact             | Street                          | City         | State | Zip        | County   | Phone          | Fax            | Industry Type                        | Class | Ethnicity & Gender    | Email                              | WEB   |
| 185 | QUARLES SERVICE SYSTEMS, INC.                      | Delester J. Quarles | P. O. Box 543                   | Memphis      | TN    | 38101-0543 | Shelby   | (901) 345-3015 | (901) 345-3055 | CLEANING/ANITORIAL SUPPLIES/SERVICES | MBE   | Black American Male   | quarlesminny@aol.com               | www.rplumbingmechanical.com   |
| 186 | R & R Plumbing & Mechanical Contractors, Inc.      | Carla Roberts       | P. O. Box 820                   | Collierville | TN    | 38027      | Desoto   | 7143           | 6644           | HVAC                                 | WBE   | White American Female | carla@rplumbingmechanical.com      | HVAC & Plumbing Commercial Construction, Sheetmetal Fabrication.  |
| 187 | RAM TOOL & SUPPLY COMPANY, INC.                    | Nicole Connor       | 33830 New Getwell Rd            | Memphis      | TN    | 38118      | Shelby   | (205) 714-3300 | (205) 322-6348 | PRODUCTS                             | MBE   | Asian Indian Female   | wbe@ram-tool.com                   | Sale and delivery of commercial construction supplies, power tools, accessories, hand tools and concrete chemicals, etc.                                  |
| 188 | REAL TOUCH ANITORIAL & FLOOR CARE                  | Ardewa Draine       | 4242 Canada Rd.                 | Lakeland     | TN    | 38002      | Shelby   | (901) 643-6836 | (901) 590-2025 | CLEANING/ANITORIAL SUPPLIES/SERVICES | MBE   | Black American Female | ardewad@yahoo.com                  | Our service detail clean commercial property and also offer carpet cleaning and floor care.   |
| 189 | REDD'S LANDSCAPING                                 | Victor Redd         | 2147 Albany Ave.                | Memphis      | TN    | 38108      | Shelby   | 1856           | (901) 726-6476 | LANDSCAPING/LAWN SERVICES            | MBE   | Black American Male   | vreddilandscaping@bellsouth.net    | Yard manuturing, bush-log service, tree service Reports, Soil Treatments, Section 8 Inspections, Secondary: Lead base paint inspections, Mold inspection. |
| 190 | REED EXTERMINATING CO., INC.                       | Reginald Reed       | 2500 Mt. Moriah Road, Ste. H241 | Memphis      | TN    | 38115      | Shelby   | (800) 898-0932 | (662) 335-7688 | PEST CONTROL                         | MBE   | Black American Male   | mail@reedexterminating.com         | Secondary: Lead base paint inspections, Mold inspection.  |
| 191 | River City Railroad, Trolley & Transit Consultants | Clarence Harris     | 1759 Glenview Ave.              | Memphis      | TN    | 38114      | Shelby   | 7145           | (901) 502-4998 | TRANSPORTATION                       | MBE   | Black American Male   | rivercityrailroad@gmail.com        | Crossings & Special Track-Work, Wood & Concrete Crosstie Tracks, Direct Fixation-Tunnels & Bridges, Slow Moving Trolley Systems, Rail                     |
| 192 | Control Services Corporation                       | Rebekah Rohdfox     | 5,000 Poplar Avenue, Suite 2700 | Memphis      | TN    | 38137-2700 | Shelby   | (404) 880-9888 | (404) 880-9911 | GENERAL CONSTRUCTION                 | MBE   | Black American Female | ircsc@rcsc.net                     | (program/construction management, cost estimating, scheduling, design/constructability  |
| 193 | Ron Willis - State Farm                            | Ron Willis          | 3486 Poplar                     | Memphis      | TN    | 38111      | Shelby   | 7912           | (901) 454-7916 | FINANCE/INSURANCE                    | MBE   | Black American Male   | ron@ronwillis.net                  | Insurance & Financial Services  |
| 194 | ROSSWITT, PLLC                                     | Debbie Ross         | 3598 Stonehenge Cove North      | Bartlett     | TN    | 38135      | Shelby   | (901) 231-9488 | (901) 385-1749 | ARCHITECTS                           | WBE   | White American Female | deb@rosswitt.com                   | Architectural and interior design services.   |
| 195 | SANITARY SYSTEM EVALUATION SURVEY FIELD TECHNICAL  | David Lumas         | 2227 Patriot Way                | Byhalia      | MS    | 38611      | Marshall | (662) 504-4733 | (662) 504-4734 | PROFESSIONAL SERVICES                | MBE   | Black American Male   | davidlumas@ssefieldtech.us         | Inspect, Survey; inventory sewer, Storm water systems; Manhole inspection; Flow monitoring; Dye water testing; Night flow testing & GPS data collection.  |
| 196 | Sarah K. E. Hadskay, Architect DBA SAM Studio      | Sarah Hadskay       | 7850 E. Holmes Rd               | Memphis      | TN    | 38125      | Shelby   | (901) 754-3965 | (901) 755-7590 | ARCHITECTS                           | WBE   | White American Female | shadskay@SAMstudio.biz             | Professional Architectural Services: Building and site planning & design, L.E.E.D., consulting, expert witness, renovation/retrofits, new construction.   |
| 197 | SCS ENVIRONMENTAL GROUP, LLC                       | Shawn Stewart-Pool  | 1114 Bailey Drive               | Olive Branch | MS    | 38654      | Marshall | (662) 893-6700 | (662) 890-6088 | ENVIRONMENTAL CONSULTING/SERVICES    | WBE   | White American Female | spool@scsenv.com                   | Environmental consulting, (UST, RCRA, WPE, APC) Waste profiling and hauling, Emergency Response (level B), Phase I,II,III, ESA                            |
| 198 | Scurlock Construction, Inc.                        | Portia Scurlock     | 2095 Exeter Rd, Ste 178         | Germantown   | TN    | 38128-3337 | Shelby   | (901) 921-6980 | (901) 620-6980 | GENERAL CONSTRUCTION                 | MBE   | Black American Female | pscurlock@scurlockconstruction.com | General Contractors -commercial & residential. Sub contractor on masonry, dry wall, insulation, paint & flooring  |
| 199 | SERVICE MASTER FACILITIES MAINTENANCE              | Vincent Lee         | 4395 S. Mendenhall              | Memphis      | TN    | 38141      | Shelby   | 5515           | (901) 795-5815 | CLEANING/ANITORIAL SUPPLIES/SERVICES | MBE   | Black American Male   | lee@servicemasterfm.com            | Areas of expertise include janitorial and commerical cleaning, grounds maintenance, parking lot sweeping and facilities maintenance.                      |
| 200 | SERVICE MASTER by STRATOS, INC.                    | Stacy McCall        | 66 N. Main Street               | Memphis      | TN    | 38103      | Shelby   | 0064           | (901) 683-0092 | CLEANING/ANITORIAL SUPPLIES/SERVICES | WBE   | White American Female | smtncall@smbystratos.com           | Contract janitorial services  |
| 201 | Shipp Construction, LLC                            | Jonathan Shipp      | 4912 Koko Reef Drive            | Hernando     | MS    | 38632      | Shelby   | 0443           | (662) 449-9560 | GENERAL CONSTRUCTION                 | MBE   | Black American Male   | shippi@hughes.net                  | Provide labor (and occasional material) for all types of masonry construction.  |
| 202 | Sigmon Consulting, PLLC                            | Tracy Sigmon        | 1473 Harbert Ave                | Memphis      | TN    | 38104      | Shelby   | 3427           |                | ARCHITECTS                           | WBE   | White American Female | tracy@sigmon@gmail.com             | Architectural Consulting Services   |

|     | B<br>Company Name                             | C<br>Contact                | D<br>Street                       | E<br>City  | F<br>State | G<br>Zip | H<br>County | I<br>Phone     | J<br>Fax       | K<br>Industry Type                    | L<br>Class | M<br>Ethnicity & Gender | N<br>Email                       | O<br>WEB                   | P<br>Product/Service Offerings   |
|-----|---|-----------------------------|-----------------------------------|------------|------------|----------|-------------|----------------|----------------|---------------------------------------|------------|-------------------------|----------------------------------|----------------------------|--|
| 1   | SIGNET, INC.                                  | Elizabeth Tate              | 1801 N. Shelby Oaks Dr., Suite 12 | Memphis    | TN         | 38134    | Shelby      | (901) 387-5555 | (901) 387-5544 | ADVERTISING/MARKETING                 | WBE        | White American Female   | estate@gosignet.com              | www.gosignet.com           | Signet, Inc. is a comprehensive provider of corporate logo merchandise and apparel, as well as related services - storage, fulfillment, collation, special handling, event support, company stores, online catalogs.   |
| 203 | SIGNUM GROUP, LLC                             | Susan Hrib                  | 516 Tennessee Street              | Memphis    | TN         | 38103    | Shelby      | (901) 312-7700 | (770) 874-4988 | PROFESSIONAL SERVICES                 | WBE        | White American Female   | shrib@signumgroup.com            | www.signumgroup.com        | Implementing enterprise solutions such as asset lifecycle management, supply chain management and asset reliability services as well as business and technology consulting. SECONDARY: Oracle E Business Suite R 12 and earlier versions for value chain plan  |
| 204 | SITE PRO ENVIRONMENTAL SERVICE, LLC           | Nanette Smith               | 9521 William Little Drive         | Lakeland   | TN         | 38002    | Shelby      | (901) 373-5173 | (901) 373-5173 | ENVIRONMENTAL CONSULTING/SERVICES     | WBE        | White American Female   | siteproenviro@bellsouth.net      | www.bellsouth.net          | Erosion Prevention & Sediment Control, Storm Water Management.   |
| 205 | SITE SOLUTIONS & DEVELOPMENT, LLC             | Fances Michaelle Terhune    | 5509 Shelby Oaks Drive, Ste 234   | Memphis    | TN         | 38134-   | Shelby      | (901) 552-4623 | (901) 552-4641 | LANDSCAPING/LAWN SERVICES             | WBE        | White American Female   | interhune@site.com@catbiz.net    | www.catbiz.net             | Erosion control services including sod, hydroseed, silt fence, inlet protection & cleaning   |
| 206 | SKB FACILITIES & MAINTENANCE                  | Kelley Bynum                | 3365 Viscount Ave., Suite 3       | Memphis    | TN         | 38118    | Shelby      | 2162           | 2195           | CLEANING/JANITORIAL SUPPLIES/SERVICES | MBE        | Black American Female   | isaler@skbfrn.com                | www.skbfrn.com             | Leading provider in Commercial & Industrial Janitorial Services/Facilities & Maintenance   |
| 207 | SMC ASSOCIATES, LLC                           | Cassandra Webster           | 8400 Silverton Cove Germantown    | Germantown | TN         | 38139    | Shelby      | (901) 292-7505 | (901) 755-4786 | PROFESSIONAL SERVICES                 | MBE        | Black American Female   | webstnc@aol.com                  | Marketing Consultant       |  |
| 208 | SMS CONTRACTORS, INC.                         | George Sanders              | 1790 LaPaloma Street              | Memphis    | TN         | 38114    | Shelby      | (901) 774-4171 | (901) 774-4171 | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | bsanders@smscontractors.com      | www.smscontractors.com     | Commercial, Industrial, Residential (Multi-family) Construction.   |
| 209 | Sonic Delivery, Inc.                          | Jake Mohundro               | 2208 Central Avenue               | Memphis    | TN         | 38104    | Shelby      | 3119           | 3411           | TRANSPORTATION                        | MBE        | Hispanic American Male  | jake@sonicdeliveryinc.com        | www.sonicdeliveryinc.com   | Emergency same day air shipments, air craft charters, air freight and truck loads.   |
| 210 | SOS COMPUTERS, LLC dba TECHNOLOGY EXPRESS, TX | Sheila Nichols              | 2500 Mt. Moriah, Ste. #34         | Memphis    | TN         | 38115    | Shelby      | (800) 209-1256 | (800) 209-1272 | IT HARDWARE                           | WBE        | White American Female   | sheila@techxpress.com            | www.techxpress.com         | Technology Solutions for Government and Educational agencies. Solutions such as: Mobility, Video Conferencing, Networking, Voice over IP, Distance Learning, Professional Development Dell, HP, Polycom, Crestron, Panasonic, Epson, Smart Technologies, View  |
| 211 | SOUTH MEMPHIS FENCE COMPANY                   | Warren Price                | 2836 Lamar Avenue                 | Memphis    | TN         | 38114    | Shelby      | (901) 745-9110 | (901) 745-9101 | FENCING                               | MBE        | Black American Male     | smfence1@bellsouth.net           | www.bellsouth.net          | All types of Fence: Wrought Iron, Wood, ChainLink, Brick, Ornamental, PVC, Ranch Style, Animal Fencing, Gates and Automotive, Brick Columns, Window Guards, and Security Doors, Porch & Hand Rails, Stair Rails, Bus Enclosures, and Inside Warehouse projects |
| 212 | SOUTHLAND ENTERPRISES                         | Carol S. J.C. Payne Johnson | 3385 Airways Blvd., Suite 207     | Memphis    | TN         | 38116    | Shelby      | (901) 345-6555 | (901) 345-6531 | INDUSTRIAL EQUIPMENT/SUPPLIES         | MBE        | Black American Male     | wbillcrawley@microsoft.com       | www.dirtmovers.org         | Distribution of Electrical, Industrial Safety, Welding & Office Supplies.  |
| 213 | SPACES GROUP, LLC                             | Ray E. Taylor, Jr.          | 6171 Holly Park Drive             | Memphis    | TN         | 38141    | Shelby      | 8440           | 8431           | GENERAL CONSTRUCTION                  | MBE        | Black American Male     | southland@dirtmovers.org         | www.dirtmovers.org         | Division 2 Site Work Demolition, Cleaning, Grading, Storm & Sewer Drainage, Water and Concrete   |
| 214 | SPRIT OF EXCELLENCE JANITORIAL SERVICES, INC. | MacArthur Davis             | Avenue, Suite 8 #147              | Germantown | TN         | 38138    | Shelby      | (901) 348-4600 | (901) 345-1969 | FURNITURE SALES/INSTALLATION          | WBE        | White American Female   | johnson@spacesgrp.com            | www.spacesgrp.com          | Institutional, healthcare: Installation and/or reconfiguration, design services, space planning.   |
| 215 | STEELE-BEARD, LLC                             | Tina Sowell                 | 5673 Riverdale Rd.                | Memphis    | TN         | 38141    | Shelby      | (901) 517-1715 | (901) 517-1795 | CLEANING/JANITORIAL SUPPLIES/SERVICES | MBE        | Black American Male     | spiritofexcellence2008@yahoo.com | www.spiritofexcellence.com | We provide janitorial service and commercial cleaning to companies.  |
| 216 | SR CONSULTING, LLC                            | Cindy J. Reaves             | 5909 Shelby Oaks Drive, Suite 200 | Memphis    | TN         | 38134    | Shelby      | (901) 373-0380 | (901) 373-0370 | ENGINEERS                             | WBE        | White American Female   | cindy@srce-memphis.com           | www.srce-memphis.com       | We offer professional services in planning, zoning, engineering and plan permitting.   |
| 217 | STEEL-E BEARD                                 | Ray E. Taylor, Jr.          | 2743 Jaybird Rd.                  | Hernando   | MS         | 33632    | DeSoto      | (901) 213-7270 | (901) 213-7355 | COURIER SERVICES                      | MBE        | Black American Male     | sr-delivery@comcast.net          | www.srce-memphis.com       | Transport of mail from Post Office to Corporate Offices.   |
| 218 | STEELE-BEARD                                  | Tina Sowell                 | P.O. Box 519                      | Somerville | TN         | 38068    | Shelby      | (901) 213-3395 | (901) 213-3398 | ELECTRICAL SERVICES/SUPPLY            | WBE        | White American Female   | tinasbell@bellsouth.net          | www.bellsouth.net          | Industrial Electrical Installation specializing in food process.   |

|     | B  | C                         | D                                 | E            | F     | G          | H      | I              | J              | K                                     | L     | M                      | N                                       | O  | P   |
|-----|--|---------------------------|-----------------------------------|--------------|-------|------------|--------|----------------|----------------|---------------------------------------|-------|------------------------|---|--|---|
| 1   | Company Name                               | Contact                   | Street                            | City         | State | Zip        | County | Phone          | Fax            | Industry Type                         | Class | Ethnicity & Gender     | Email                                   | WEB  | Product/Service Offerings   |
| 220 | Sterling Building Specialists, Inc.        | Anthony Silva, Jr.        | 3125 S. Mendenhall, Suite 389     | Memphis      | TN    | 38115      | Shelby | (901) 682-1907 | (901) 682-1908 | CLEANING/Janitorial SUPPLIES/SERVICES | NBE   | Hispanic American Male | asilva@sterlingsbsi.com                 | <a href="http://www.sterlingsbsi.com">www.sterlingsbsi.com</a>                         | Janitorial Services, Construction Services  |
| 221 | SUMMIT MANAGEMENT CORPORATION              | Hughetta Dudley           | 6263 Poplar Avenue, Suite 950     | Memphis      | TN    | 38119      | Shelby | (901) 309-5550 | (901) 309-2228 | IT SERVICES                           | NBE   | Black American Female  | ldudley@stratistics.com                 | <a href="http://www.stratistics.com">www.stratistics.com</a>                           | Recruiting and Staffing Solutions; and project outsourcing to include Project Management; Promoters of Performing Arts, Sports and similar Events with Facilities.                |
| 222 | SUPERIOR CONTRACTING GROUP, INC.           | Fred Jones, Jr.           | 4466 Elvis Presley Blvd Suite 248 | Memphis      | TN    | 38116      | Shelby | (901) 398-6655 | (901) 398-2448 | ADVERTISING/MARKETING                 | NBE   | Black American Male    | smc@smcenterertainment.net              | <a href="http://southernheritageclassic.com">southernheritageclassic.com</a>           | Construction (general contracting), janitorial, security.   |
| 223 | Superior Industrial Supply, Inc.           | Rita Montesi              | P.O. Box 820207                   | Memphis      | TN    | 38182      | Shelby | (901) 461-6325 | (901) 461-4029 | GENERAL CONSTRUCTION                  | NBE   | Black American Male    | sbm14@bellsouth.net                     | <a href="http://www.superiorindustrialonline.com">www.superiorindustrialonline.com</a> | DIST OF SAFETY INDUSTRIAL & MECHANICAL SEALS  |
| 224 | SUPERIOR TRAFFIC CONTROL-MEMPHIS, INC.     | Rebecca R. Wood           | 9303 Cordova Park Road            | Cordova      | TN    | 38018      | Shelby | (901) 737-9958 | (901) 737-9984 | GENERAL CONSTRUCTION                  | WBE   | White American Female  | ritasis@bellsouth.net                   | <a href="http://www.superiortrafficcontrol.com">www.superiortrafficcontrol.com</a>     | Temporary traffic control subcontract, sales & rental services. Installation of permanent sign attenuators & portable barrier rail.   |
| 225 | SURGE ELECTRIC                             | Reginald Harvey           | 4381 Walden Cove                  | Memphis      | TN    | 38125      | Shelby | (901) 481-3220 | (901) 481-3220 | ELECTRICAL SERVICES/SUPPLY            | NBE   | White American Female  | rebecca.wood@superiortrafficcontrol.com | <a href="http://www.superiortrafficcontrol.com">www.superiortrafficcontrol.com</a>     | Electrical, Voice, Data installations.  |
| 226 | SYNERGY TECHNOLOGIES LLC                   | ANTHONY MILTON            | 2701 Union Extended Suite 510     | Memphis      | TN    | 38112      | Shelby | (901) 454-6216 | (901) 454-6217 | TELECOMMUNICATIONS EQUIPMENT/SERVICES | NBE   | Black American Male    | rhervey2@comcast.net                    | <a href="http://www.synergytechgroup.com">www.synergytechgroup.com</a>                 | Design, Sales, Service and Installation of Audio, Video and Telecommunication Equipment.  |
| 227 | T.H.Y., INCORPORATED                       | Teck Tang                 | 1760 Moriah Woods Blvd, Suite 1   | Memphis      | TN    | 38117-7128 | Shelby | (901) 362-3300 | (901) 362-1912 | ENGINEERS                             | NBE   | Asian Pacific Male     | ttang@thyinc.com                        | <a href="http://www.thyinc.com">www.thyinc.com</a>                                     | Land Surveying, Civil Engineering.  |
| 228 | tel-XL                                     | Linda Hawkins             | 5462 McGill Rd.                   | Memphis      | TN    | 38120      | Shelby | (901) 761-3515 | (901) 761-6564 | TELECOMMUNICATIONS EQUIPMENT/SERVICES | WBE   | White American Female  | lhawkins@tel-xl.com                     | <a href="http://www.tel-xl.com">www.tel-xl.com</a>                                     | New and previously-owned telephone equipment and accessories.   |
| 229 | THE AARON GROUP, INC.                      | Michel Turpeau            | 8225 Meadowvale                   | Memphis      | TN    | 38125      | Shelby | (404) 622-4308 | (404) 622-7638 | PROMOTIONAL PRODUCTS                  | NBE   | Black American Male    | mturpeau@aarongroup.us                  | <a href="http://www.aarongroup.us">www.aarongroup.us</a>                               | Parking Management, Parking Meters, Promotional Products and Branded Apparel.   |
| 230 | THE CARTER MALONE GROUP, LLC               | Deidre Malone             | 1509 Madison Avenue               | Memphis      | TN    | 38104      | Shelby | (901) 278-0881 | (901) 278-0881 | ADVERTISING/MARKETING                 | NBE   | Black American Female  | dmalone@cmgpr.com                       | <a href="http://www.thecartermalonegroup.com">www.thecartermalonegroup.com</a>         | Public Relations, Marketing, Advertising, Public Affairs, Social media, Website Development, Media Training, Crisis Communications, Internal Communication.                       |
| 231 | The Christian Insulator                    | Patricia Wilson           | P. O. Box 924                     | Olive Branch | MS    | 38654      | DeSoto | (901) 346-7435 | (662) 895-2451 | GENERAL CONSTRUCTION                  | WBE   | White American Female  | thechristianinsulator@centurytel.net    | <a href="http://www.thecpicrew.com">www.thecpicrew.com</a>                             | We are a commercial and industrial insulation co. We insulate tanks, pipe, duct, plumbing, etc. at Manf., hotels, schools, etc. With Fiberglass, rubber ceramic, metal, PVC, etc. |
| 232 | The CPR Crew Health & Wellness             | Barbara McLaurin, RN, BSN | 1115 Hunters Green Circle South   | Cordova      | TN    | 38018      | Shelby | (901) 626-5737 | (901) 309-0902 | PROFESSIONAL SERVICES                 | NBE   | Black American Female  | barbaramclaurin@bellsouth.net           | <a href="http://www.thecpicrew.com">www.thecpicrew.com</a>                             | Preventive & Health Care Consultant; Health & Wellness; CPR, First Aid and Safety   |
| 233 | THE GIBSON COMPANIES dba THE PREMIER GROUP | James W. Gibson           | 4600 Cromwell                     | Memphis      | TN    | 38118      | Shelby | (901) 346-9002 | (901) 346-6642 | MEDICAL SUPPLIES/SERVICES             | NBE   | Black American Male    | lwgibson@gibsoncompanies.com            | <a href="http://www.gibsoncompanies.com">www.gibsoncompanies.com</a>                   | Wholesale Medical Supplies.   |
| 234 | THE HUNT LAW FIRM                          | Sean Hunt                 | P.O. Box 17119                    | Memphis      | TN    | 38187-1119 | Shelby | (901) 730-0937 | (901) 733-7542 | PROFESSIONAL SERVICES                 | NBE   | White American Male    | sean@thehuntfirm.com                    | <a href="http://www.thehuntfirm.com">www.thehuntfirm.com</a>                           | Legal Services.   |
| 235 | THE MERRY COOK, LLC                        | Mary Kiepe                | 2898 S. Perkins                   | Memphis      | TN    | 38118      | Shelby | (901) 363-8777 | (901) 363-1888 | CATERING                              | WBE   | Female                 | man@merrycook.com                       | <a href="http://www.merrycool.com">www.merrycool.com</a>                               | Catering, Wedding Chapel, Banquet Rooms   |
| 236 | THE PEYTON COMPANY, INC.                   | Reginald Peyton           | 4210 Millbranch Road              | Memphis      | TN    | 38116      | Shelby | (901) 345-5555 | (901) 345-1725 | PROFESSIONAL SERVICES                 | NBE   | Black American Male    | rpeyton@peyton-realtors.com             | <a href="http://www.peyton-realtors.com">www.peyton-realtors.com</a>                   | Real Estate Sales   |
| 237 | THOMAS CONSULTANTS, INC.                   | Darrell Thomas            | 4140 e. Raines Road               | Memphis      | TN    | 38118      | Shelby | (901) 398-8426 | (901) 398-5749 | IT SERVICES                           | NBE   | Black American Male    | dkthomas@gotci.com                      | <a href="http://www.gotci.com">www.gotci.com</a>                                       | IT Products and Services, Break/Fix Services, IT Staffing, Network Design Voice/Data Cabling, Servers, Desktops, Network Equipment, Voip Phone Systems                            |

| 1   | Company Name       | Contact                      | D          | E     | F          | G              | H                    | I                                    | J    | K             | L                   | M                     | N  | O   | P |
|---|--------------------|------------------------------|------------|-------|------------|----------------|----------------------|--------------------------------------|------|---------------|---------------------|-----------------------|--|---|---|
|   | WEB                | Product/Service Offerings    |            |       |            |                |                      |                                      |      |               |                     |                       |  |   |   |
| 239 THREATT CONSTRUCTION, INC.                        | Robert Threatt     | 3865 Viscount, Ste 8 Memphis | TN         | 38118 | Shelby     | (901) 759-9440 | GENERAL CONSTRUCTION | Phone                                | Fax: | Industry Type | Class               | Ethnicity & Gender    | Email  |   |   |
| THREE POINT GRAPHICS, INC.                            | Sabrina Whisenant  | 4337 William Arnold Rd.      | Memphis    | TN    | 38117      | Shelby         | (901) 537-0537       | SIGNAGE                              |      |               | MBE                 | Black American Male   | threatinc@yahoo.com  |   |   |
| 240 TITLE SHOP, INC.                                  | Terry Ramos        | 3192 Park Ave.               | Memphis    | TN    | 38111      | Shelby         | (901) 452-1012       | FLOORING INSTALLATION/MAINTENANCE    |      |               | WBE                 | White American Female | sabrina@threepointgraphics.com   | 3pt provides solutions for custom printing and sign products.   |   |
| TIOGA ENVIRONMENTAL CONSULTANTS, INC.                 | Margaret Fay Strom | P.O. Box 11309               | Memphis    | TN    | 38112      | Shelby         | (901) 791-2432       | ENVIRONMENTAL CONSULTING/SERVICES    |      |               | WBE                 | White American Female | tramos1555@aol.com   | Ceramic tile, stone and brick pavers, installations.  |   |
| 243 TIVIC CORP  | Victor Murphy      | 1439 Britton St.             | Memphis    | TN    | 38108      | Shelby         | (901) 218-8150       | GENERAL CONSTRUCTION                 |      |               | MBE                 | Black American Male   | tivicn@yahoo.com   | Tivoga offers environmental consulting services focusing on environmental site assessments, environmental compliance, lead paint inspections, asbestos services, mold and indoor air quality, and emergency preparedness.   |   |
| 244 TNT ENTERPRISE                                    | Teresa E. Stitt    | 2827 Dumbarton Oaks Dr.      | Memphis    | TN    | 38127      | Shelby         | (901) 503-3059       | GENERAL CONSTRUCTION                 |      |               | MBE                 | Black American Female | testitt@comcast.net  | Renovation, New Construction, Burn Outs.  |   |
| TOLES & ASSOCIATES, INC.                              | Sandra Webb        | 2851 Lamb Place, Ste. 2      | Memphis    | TN    | 38118      | Shelby         | (901) 794-9815       | ENGINEERS                            |      |               | MBE                 | Black American Male   | tolesassoc@aol.com   | Construction, Demolishing Buildings.  |   |
| TOLES CONSTRUCTION COMPANY, INC.                      | Gregory Toles      | 3896 Tall Birch Cove Memphis | TN         | 38115 | Shelby     | (901) 362-0329 | GENERAL CONSTRUCTION |                                      |      | MBE           | Black American Male | sandra818@aol.com     | Consulting Engineering; Civil, Structural, Transportation, Construction Administration, Site Improvement and Planning. |   |   |
| 247 TOP NOTCH SECURITY                                | Alfred Washington  | Ave. Ste 280                 | Memphis    | TN    | 38132-1715 | Shelby         | (901) 547-1144       | SECURITY SERVICES                    |      |               | MBE                 | Black American Male   | affred@topnotchsecurityinc.com   | General Contractor  |   |
| TREKK Design Group, LLC                               | Kimberly Robnett   | 7730 Trinity Road            | Cordova    | TN    | 38018      | Shelby         | (913) 488-4869       | ENGINEERS                            |      |               | MBE                 | Black American Male   | krobinett@trekkllc.com   | Armed/Unarmed Security Guards, patrol Services, CCTU Monitoring Executive Protection.   |   |
| 248 TRENCH SAFETY AND SUPPLY, INC.                    | Melissa M. Dow     | 38000 Ferrell Park Cove      | Memphis    | TN    | 38116      | Shelby         | (901) 346-5800       | PRODUCTS                             |      |               | WBE                 | White American Female | mdow@trenchsafety.com  | Civil engineering & support services. Professional engineering services including street design, highway, storm, water retention, sanitary sewers, water lines, lighting & traffic signals. Support work included land surveying, sewer infrastructure investigation (including cleaning and televising the mainlines and laterals) and construction observation. |   |
| 249 TRUST MARKETING & COMMUNICATIONS CONSORTIUM, INC. | Terence McBride    | P.O. Box 1533                | Cordova    | TN    | 38088      | Shelby         | (901) 277-8360       | CLEANING/ANITORIAL SUPPLIES/SERVICES |      |               | MBE                 | Black American Male   | trendsgroup@aim.com  | Property Maintenance, Cleaning Services and Local Delivery Service  |   |
| 250 Trends Group, LLC                                 | Howard Robertson   | 44 N. 2nd Street Suite 701   | Memphis    | TN    | 38103-     | Shelby         | (901) 521-1300       | ADVERTISING/MARKETING                |      |               | MBE                 | Black American Male   | trusthoward@gmail.com  | A marketing and Public Relations Firm offering Public Relations Services, Production Services, Market Research Services & Advertising Services.   |   |
| UNIQUE COMMERCIAL CLEANING                            | Deborah Hubbard    | 5294 Cottonwood Rd., #3      | Memphis    | TN    | 38118      | Shelby         | (901) 461-2952       | CLEANING/ANITORIAL SUPPLIES/SERVICES |      |               | MBE                 | Black American Female | deborah@stjohnsmemphis.org   | Commercial Janitorial Business, General Cleaning, Floor Care-Stripping & Waxing Floors.   |   |
| 253 UNIQUE PLUMBING SERVICES                          | Judy Lynn          | 4872 Judy Lynn Avenue        | Memphis    | TN    | 38118      | Shelby         | (901) 365-4000       | PLUMBING SERVICES/SUPPLY             |      |               | MBE                 | Black American Male   | efeaton@comcast.net  | Plumbing contractor.  |   |
| Unistar-Sparco Computer, Inc.                         | Fred C. Eaton      |                              |            |       |            |                |                      |                                      |      |               |                     |                       |  | Unistar-Sparco Computers, Inc., d/b/a Sparco.com, is a comprehensive information Technology (IT) Solution Provider. We offer IT hardware, software, professional services, office supplies, and office furniture.   |   |
| 254 Unistar-Sparco Computer, Inc.                     | Soo-Tseng Lim      | 7089 Ryburn Drive            | Millington | TN    | 38053      | Shelby         | (901) 872-2272       | IT HARDWARE                          |      |               | MBE                 | Asian Pacific Male    | lim@sparco.com   | www.sparco.com  |   |

|     | B<br><b>Company Name</b>                            | C<br><b>Contact</b>      | D<br><b>Street</b>                         | E<br><b>City</b> | F<br><b>State</b> | G<br><b>Zip</b> | H<br><b>County</b> | I<br><b>Phone</b> | J<br><b>Fax</b> | K<br><b>Industry Type</b>            | L<br><b>Class</b> | M<br><b>Ethnicity &amp; Gender</b> | N<br><b>Email</b>                | O<br><b>WEB</b>             | P<br><b>Product/Service Offerings</b>   |
|-----|---|--------------------------|--|------------------|-------------------|-----------------|--------------------|-------------------|-----------------|--------------------------------------|-------------------|------------------------------------|----------------------------------|-----------------------------|---|
| 1   | UNIVERSAL SCAFFOLDING & EQUIPMENT, LLC              | Pravin Thakkar           | P.O. Box 2195                              | Memphis          | TN                | 38101-2195      | Shelby             | (901) 942-1511    | (901) 942-0778  | MANUFACTURER                         | MBE               | Asian Indian Male                  | pj@scafflesales.com              | www.scafflesales.com        | Manufacturer/distributor of full line of scaffolding products; cast iron products for utilities and construction industry; Parts for farm equipment.  |
| 255 | V. MC GEE TRUCKING, INC.                            | Venesia McGee            | West 2735 Stateline Rd.                    | Southaven        | MS                | 38671           | DeSoto             | (662) 280-3760    | (662) 280-3765  | GENERAL CONSTRUCTION                 | WBE               | White American Female              | vmcgeein@ yahoo.com              |                             | We are a dump truck company hauling dirt, sand, gravel and demolition.  |
| 256 | VANDERBILT LANDSCAPING, LLC                         | Maurice Roderick DeBerry | 650 Mason Malone Road 516 Tennessee Street | Mason            | TN                | 38049           | Tipton             | (901) 294-2642    | (901) 294-2604  | LANDSCAPING/LAWN SERVICES            | MBE               | Black American Male                | maurice@vlandscaping.com         | www.vlandscaping.com        | Mowing of Right of Ways, Interstates and State Routes; Landscaping and Lawn Services for Commercial Vendors.  |
| 257 | VIASYS TECHNOLOGY, INC.                             | Wiley Richards           | 6874 Magnolia Drive                        | Olive Branch     | MS                | 38654           | DeSoto             | (662) 510-3591    | (662) 510-0494  | GENERAL CONSTRUCTION                 | MBE               | Black American Male                | rdeberry@viastech.com            | www.viastech.com            | Information Technology Staffing and Consulting Services   |
| 258 | W & T CONTRACTING CORPORATION                       | Chellie B. Warner        | 2193 Frisco Avenue                         | Memphis          | TN                | 38114-4725      | Shelby             | (901) 743-3404    | (901) 743-3069  | GENERAL CONSTRUCTION                 | WBE               | Black American Male                | wileyrichards@msn.com            |                             | New construction, heavy excavations, sanitary sewer, storm drain, water main installations, video inspections of sanitary sewer.  |
| 259 | WATERPROOFING SYSTEMS, INC.                         | Pam Weakley              | 983 N. Germantown Pkwy                     | Cordova          | TN                | 38018           | Shelby             | (901) 382-7670    | (901) 382-4416  | PRODUCTS                             | WBE               | White American Female              | chellie@waterproofingsystems.net |                             | Commercial caulking, waterproofing, masonry restoration, floor coatings, tuckpointing, special coatings, roof coatings, painting and sandblasting.  |
| 260 | Weakley & Associates, Inc dba Solar Tech Glass/Tint | Pam Weakley              | 983 N. Germantown Pkwy                     | Cordova          | TN                | 38018           | Shelby             | (901) 728-5858    | (901) 531-6312  | MEDICAL SUPPLIES/SERVICES            | WBE               | White American Female              | dam@gosolar-tech.com             |                             | 3M window films for solar control, safety & designer. 3M architectural finishes for construction, all corporate signage, graphics, interior brand, automotive tinting & graphics.   |
| 261 | Well Child, Inc.                                    | Karen Pease              | P.O. Box 41016                             | Memphis          | TN                | 38174           | Shelby             | (901) 755-1403    | (901) 755-1404  | HVAC                                 | WBE               | White American Female              | karen@wellchild.com              | www.wellchild.com           | Well Child provides preventative health screenings for individuals 5 years-21 years old in public school & clinic settings.   |
| 262 | WOOTEN MECHANICAL, LLC                              | Anthony Wooten, Sr.      | P.O. Box 3874                              | Cordova          | TN                | 38088           | Shelby             |                   |                 |                                      | WBE               | Black American Male                | anthony_wooten@bellsouth.net     |                             | HVAC and Process Piping   |
| 263 | WORKSITE CONSULTANTS, INC                           | Denise Higdon            | 4145 Willow Lake Blvd.                     | Memphis          | TN                | 38118           | Shelby             | (901) 794-6563    | (901) 794-7352  | DRUG TESTING/EMPLOYMENT VERIFICATION | WBE               | White American Female              | denise@worksiteconsultants.com   | www.worksiteconsultants.com | Employment testing - (pre-employment/post-offer) drug screens & physicals (DOT/Non-DOT), breath alcohol testing, pulmonary function/respirator fit testing, audiometry & vision screenings, physical capabilities testing, fit for duty/return to work test |
| 264 | 265 WRIGHT CONCEPT                                  | Sammy Wright             | 2410 Lowell                                | Memphis          | TN                | 38114           | Shelby             | (901) 409-7007    | (901) 755-7099  | FLOORING INSTALLATION/MAINTENANCE    | WBE               | Black American Male                | wrightconcept7@yahoo.com         |                             | We are installers of all types of ceramic marble, glass tile, hardwood & some carpet.   |
| 266 | X-CEL BUSINESS PRODUCTS, LLC                        | Lonzell Yates            | P.O. Box 16007                             | Memphis          | TN                | 38186           | Shelby             | (901) 336-2101    | (901) 335-0077  | PRODUCTS                             | WBE               | Black American Male                | x-cel@att.net                    | n/a                         | Sale & distribution of office supplies, office furniture, school supplies, paper products, computer supplies, janitorial supplies.  |
| 267 | Y & W TECHNOLOGIES, LLC                             | Willis Yates             | 2883 Directors Cove                        | Memphis          | TN                | 38131           | Shelby             | (901) 396-3380    | (901) 396-3402  | MANUFACTURER                         | MBE               | Black American Male                | wyates@ywtech.com                | www.ywtech.com              | Titanium Anodizing, Electroplating, Laser Passivation, Glass Bead, Metal Finishing/Polishing.   |
| 268 | ZYCRON, INC   | Rochelle Taylor          | 8275 Tournament Drive Suite 100            | Memphis          | TN                | 38125           | Shelby             | (615) 251-9588    | (615) 251-9577  | IT SERVICES                          | MBE               | Black American Male                | rtaylor@zycron.com               | http://www.zycron.com/      | Zytron, Inc. is a leading provider of information technology services and solutions. Since 1991, Zytron has offered IT solutions to a broad client base and today is the primary provider for multiple Fortune 500 companies.                               |