



Notice of Intent to Award

To: Paul Patterson / Bobby Allen (City of Memphis)
From: Bently Green / Mike High (Black & Veatch / Overland Construction Inc.)
Date: September 16, 2016
Project: Manhole Adjustment Group 3
Project No.: 193289.71.0400
City Contract: 30361

In conjunction with the City's Consent Decree Sewer Assessment and Rehabilitation Program, bids were received for the above-referenced project at City Hall on Thursday, September 8, 2016. Three construction firms submitted bids for this project. The results of the bids were as follows:

- | | |
|--|---------------------------|
| 1. Magnolia Underground Construction, Inc. | \$854,775.00 (low bidder) |
| 2. Video Industrial Services | \$933,872.30 |
| 3. W&T Contracting Corporation | \$986,553.00 |

Note that all firms were pre-qualified and approved to compete for this work.

Magnolia Underground proposes a M/WBE participation of 26.6%, exceeding the project goal established for this project of 15%.

Subsequent due diligence has been conducted on Magnolia Underground's bid documents, and their bid has been found to be responsive, in order, and compliant with the projects terms and conditions.

It is therefore our recommendation that this contract be awarded to Magnolia Underground. If you concur with the Program Team's recommendation, please confirm the City's approval.

The Program Team will start tentative negotiations with Magnolia Underground in the meantime, and upon the City's approval, we will move into formal negotiations to get the contract completed and a Notice to Proceed issued.

Thank you,

Bently C. Green, P.E.
Program Manager